



Getting Started with WebIntelligence

Version 2.7

Windows

WebIntelligence™

Version 2.7

Getting Started with WebIntelligence

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Introduction

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What Is the Goal of this Tutorial?

This tutorial aims to introduce first-time users to using INFOVIEW and WEBINTELLIGENCE. Its goal is to teach you how to view BUSINESSOBJECTS and WEBINTELLIGENCE documents in the corporate repository with INFOVIEW, and how to build WEBINTELLIGENCE documents using corporate data. The tutorial will also teach you how to analyze the data in the documents to help you make the decisions that affect your business.

Who is it aimed at?

This tutorial is aimed at users new to INFOVIEW and WEBINTELLIGENCE. We assume that you are familiar with using an internet browser.

What does the tutorial cover?

This tutorial covers aspects of query, reporting, analysis and document distribution in WebIntelligence.

We have tried to cover as many aspects of INFOVIEW and WEBINTELLIGENCE as possible to give first-time users a good grounding in the basics and to introduce you to the rich possibilities of WEBINTELLIGENCE and online reporting. A tutorial cannot, of course, cover everything. For further information on any of the tasks shown here (and more), see the *Webintelligence User's Guide* and the *InfoView User's Guide*.

How Does the Tutorial Work?

The tutorial is made up of six lessons. The objective of each lesson is to learn a set of skills to solve a business task. You will do this by progressively building on the document that you create in the first lesson. Each lesson shows you how to carry out the tasks needed to build on the document by taking you through step-by-step exercises.

You can do the lessons in or out of sequence. However, the lessons have been designed to gradually increase the complexity of the tasks you have to carry out, building on what you have learned in the previous lessons. Each lesson will take you between 10 and 15 minutes to do.

The lessons in this tutorial are based on the eFashion demo materials that you will find delivered on the BUSINESSOBJECTS installation CD.

New task

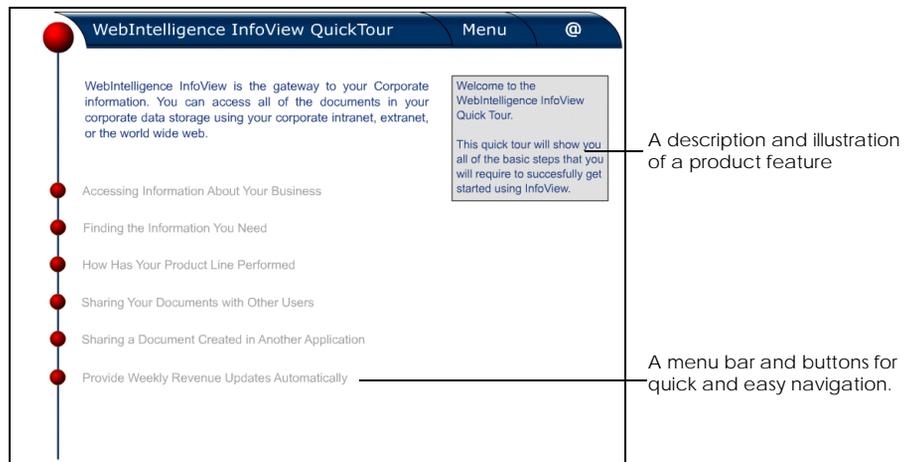
The first time you carry out a task in this tutorial, we give you a full explanation of how to do it with a detailed step-by-step procedure.

Recap task

As you progress through the lessons, you may have to carry out the same task again. If a task has already been explained, we will not always give the detailed procedure again. If you need a reminder of how to do it, look at the index to find out where the procedure is described in detail.

Multimedia Quick Tour

For some of the tasks described in this tutorial, there is also an animated demonstration in the multimedia Quick Tour. You can open the Quick Tour directly from the InfoView Help page menu.



An actual screen from Quick Tour

Finished Documents

At the beginning of each lesson, we show the document that the lesson will teach you to build and then take you through the steps to do it.

If you want to look at a finished document, a sample of a document for each lesson is in the Personal Documents list in INFOVIEW under the category Getting Started.

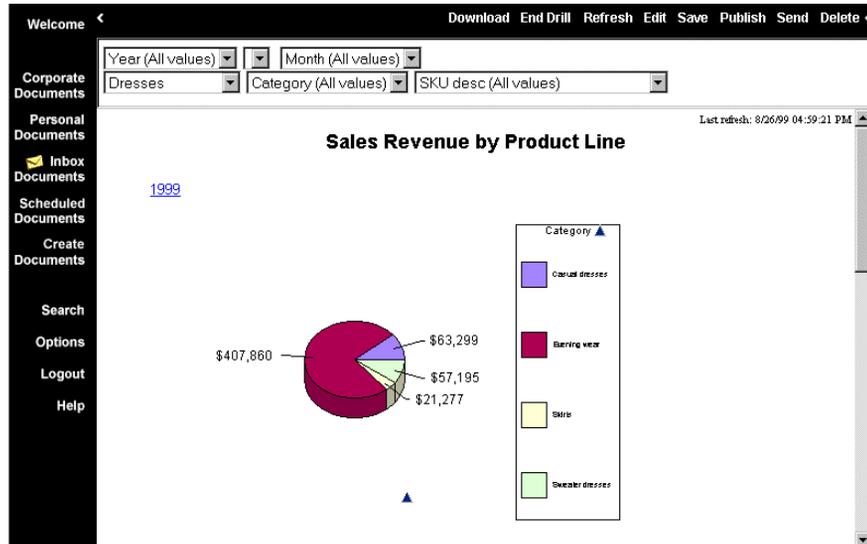
Storyline



It is the year 2001 and you are the owner of an eFashion franchise. eFashion is a successful retail store selling fashion merchandise in 11 US cities. The company currently sells 211 products across 12 different product lines.

You work closely with eFashion Head Quarters in New York. All eFashion stores are connected to a collective database that you use to analyze the success of your store and other eFashion outlets. You use INFOVIEW and WEBINTELLIGENCE to view and produce corporate and personal documents.

You are currently putting together a document on the performance of your franchise over the past three years, this year being 2001. Some of these documents will be sent to selected individuals within the company and others will be published and available to all company employees.



What do I Need to do the Tutorial?

To do the tutorial, you need to have an internet browser installed on your computer. The following files are installed as part of the eFashion demo kit and are on the WEBINTELLIGENCE server. If they have not been installed, ask your system's administrator to install them for you.

eFashion demo materials

You will need the following demo files:

File name	File Type	Default Location
Efashion.unv	BUSINESSOBJECTS universe.	BusinessObjects\ BusinessObjects 5.0\Universe
Efashion.mdb	Microsoft Access database.	BusinessObjects\Demo
lesson1.wqy	WebIntelligence sample document	BusinessObjects 5.0\UserDocs
lesson2.wqy	WebIntelligence sample document	BusinessObjects 5.0\UserDocs
lesson3.wqy	WebIntelligence sample document	BusinessObjects 5.0\UserDocs
lesson4.wqy	WebIntelligence sample document	BusinessObjects 5.0\UserDocs
lesson5.wqy	WebIntelligence sample document	BusinessObjects 5.0\UserDocs
lesson6.wqy	WebIntelligence sample document	BusinessObjects 5.0\UserDocs
eFashion.rep	BusinessObjects document	BusinessObjects 5.0\UserDocs

Quick Lesson Overview

The table below gives a brief overview of the six lessons in this tutorial:

Lesson	Business question	Learn how to.....	Document Title
1	What types of documents are in the corporate database, and how do I manage these documents with INFOVIEW?	Log in to Infoview and find the document you need. View BUSINESSOBJECTS and WEBINTELLIGENCE documents, and make the documents available to other users.	lesson3 lesson1 Efashion.rep
2	How much revenue did my store generate this year?	Create a simple query to begin building and formatting your document. Add a predefined condition to the query.	lesson2
3	How can I view the data for only my state?	Remove the condition on the year. Divide the document into sections and format the data in the table	lesson3
4	How do I limit the information displayed in the table?	Change the table style of the document and add more data to the table before limiting the information displayed.	lesson4
5	Which product lines produced the most revenue?	Break up the data in the document and calculate the total amount of revenue generated for all product lines. Download the data into a spreadsheet.	lesson5
6	How has each product line performed?	Change a table to a chart and drill on the chart to analyze the data.	lesson6

Your Comments are Welcome

Your opinions are the most important input we receive as we revise BUSINESSOBJECTS documentation.

You can contact us by e-mail at documentation@businessobjects.com.

To find out information about BUSINESSOBJECTS products and services, visit our World Wide Web site at <http://www.businessobjects.com>.

This site also provides information on contacting our technical support services.

Lesson 1

Accessing Information About Your Business

In this lesson

- ❑ **Business question**
How do I access the corporate information available to me?
- ❑ **Learning objective**
Learn how to use INFOVIEW to search, view and manage corporate documents.
- ❑ **Time 20 minutes**

Objective

INFOVIEW allows you to access the documents on your company's WEBINTELLIGENCE system from your home, office, or anywhere in the world, through an intranet, extranet, or the World Wide Web.

To use INFOVIEW, you don't need to install any additional software on your computer. All you need is a standard Web or Internet browser.

If you are a WEBINTELLIGENCE or BUSINESSOBJECTS user, you use INFOVIEW as an entry point for viewing, managing, distributing, and downloading documents.

This lesson teaches you how to access the corporate and personal documents available to you through INFOVIEW. It also explains how you can use INFOVIEW to manage those documents and make the most of the information your corporate database has to offer.

Before You Begin

Before starting this tutorial, you must obtain the following items from your systems administrator:

- The URL for accessing INFOVIEW with your web browser.
- Your user name and password to log into INFOVIEW.

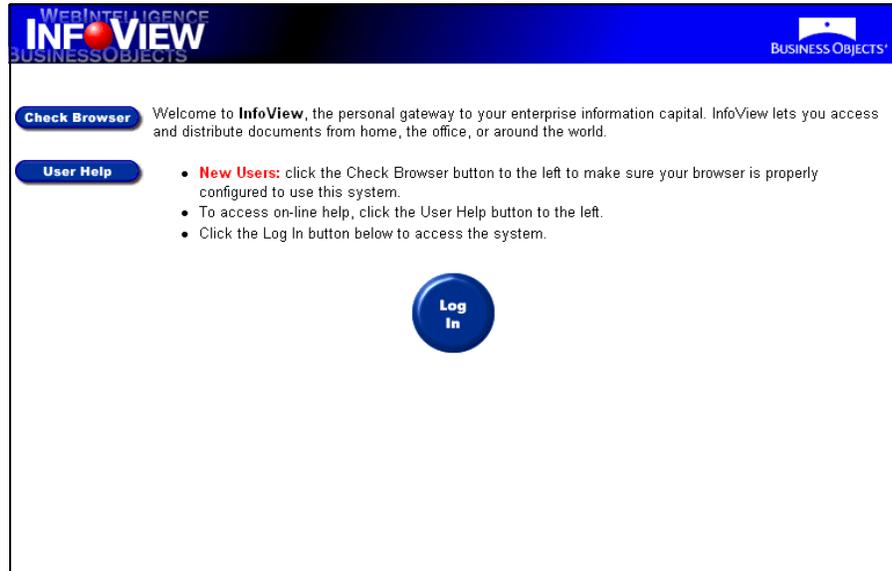
Note: If you already have access to BUSINESSOBJECTS, you can use the same login information.

Log into InfoView

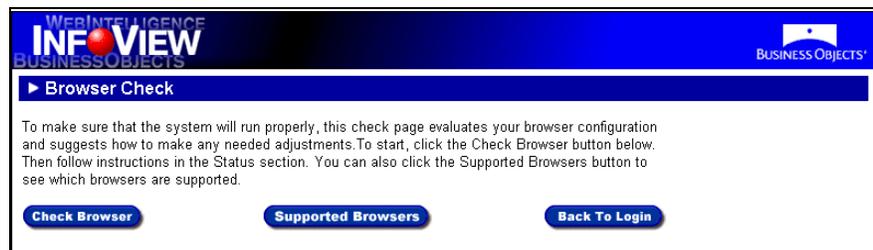
To access documents, you must first log into INFOVIEW and check to make sure that you are using a compatible browser. To do this:

1. Open your browser and enter the URL for INFOVIEW provided by your systems administrator.

The login page appears.



2. Click Check Browser. The Quick Browser Check page opens.



3. Click Check Browser.

After a few seconds, INFOVIEW displays information about the browser you're currently using in the lower part of the page.

Status

Your browser settings are fine. Click the 'Back to Login' button to log in to InfoView. If you experience problems logging in, ask your system administrator to make sure your firewall accepts cookies. If your Java Virtual Machine (JVM) is highlighted blue, it is a non-supported one, but it may still work properly. If you have problems creating new reports, request instructions from your Administrator about installing a supported Java Virtual Machine. To see a list of supported JVMs, [click here](#)

Client Configuration Details

Browser	Microsoft Internet Explorer
Browser Version	5.0
Script engine	JScript
Script engine version	5.0.3715
Cookies enabled	Yes
Java enabled	Yes
Java Virtual Machine	Microsoft Corp. 1.1.4(5.0.3167)
Browser platform	Win32

If you can't see all this information, use the scrollbar to scroll downward. In this page's fields, fatal problems are displayed in bold and in red. Warnings are highlighted in bright blue.

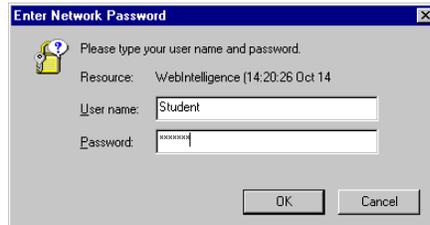
Note: If your browser isn't JavaScript-enabled, it cannot run the Check Browser feature, and an error message appears.

If your Java Virtual Machine (JVM) was highlighted in blue when you performed the Quick Browser Check, then the JVM you are using is a non-supported one. INFOVIEW may still work properly, but if you encounter any problems when creating documents in WEBINTELLIGENCE, you may need to install a new JVM. Click Supported Browser for a list of supported browsers and instructions on where to find them.

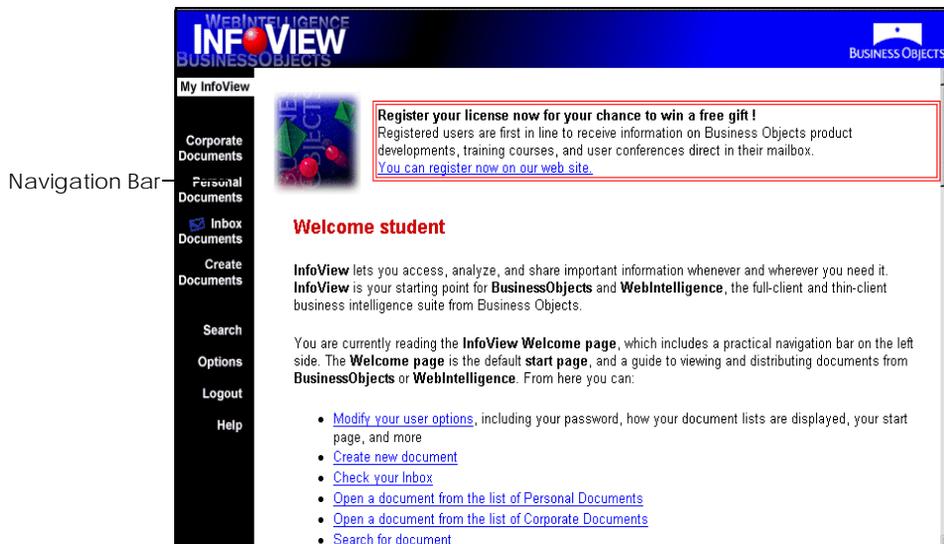
4. For a suggested solution to any problem or warning, simply click on the text.
 5. For a list of supported browsers, click Supported Browsers.
 6. Click the Back to Login button to return to the INFOVIEW login page.
 7. Click the Log In button.
- The Login dialog box appears.



8. Enter Student for User name and Password for the purpose of this tutorial. When you begin to use INFOVIEW regularly, log in with the user name and password given to you by your systems administrator for regular use.



9. Click OK.
Your Welcome page appears.



The Welcome page is your default start page. Through the Options page in INFOVIEW, you can choose to display a document list as your start page or create a personal start page with My InfoView. Later in this lesson you will learn how to customize your My InfoView page to display the information that you need most.

The Navigation Bar

The navigation bar on the left side of the page remains constant no matter what page you open. The links it contains are determined by your user profile.

Depending on the access rights you've been given by your BUSINESSOBJECTS supervisor, the navigation bar lets you access up to three different document catalogs:

- The Corporate Documents page: documents published to the corporate repository.
- The Personal Documents page: documents that you save for your own personal use.
- The Inbox Documents page: documents that have been sent to you by other users.

Depending on your user profile, you may have the option to click Create Documents on the navigation bar. In Lesson 2, "How Much Revenue Did My Stores Generate This Year?" on page 49 you will learn the first steps to creating a document with WEBINTELLIGENCE.

The navigation bar also gives you access to other INFOVIEW pages:

- The Welcome page to My infoView
- The Search page
- The Options page
- The Help page

Find the Documents You Need

First we are going to look at the documents in the Corporate Documents list. The Corporate Documents list contains documents from many different data sources and are published by a large variety of people. To view the Corporate Documents list, click Corporate Documents on the navigation bar. The number of documents in your list depends on your user rights and the amount of documents on the company's server. There are several ways to organize the document list to make it easy for you to find the documents you need.

Let's begin by looking at the types of documents available in the Corporate Documents list. We will then sort the list according to the author who published the document.

1. Click Corporate Documents on the navigation bar to access the Corporate Documents list.

The screenshot shows the WebIntelligence InfoView interface. At the top, there is a navigation bar with 'Upload', 'Delete', 'Search for:', 'Refresh List', and 'Expand'. Below this, a 'Welcome' message is displayed. The main content area shows a list of documents under the 'Corporate Documents' category. The list is organized into a table with columns for 'Name', 'From', 'Date', and 'Size'. Each document entry includes a checkbox, a document icon, the document name, the author, the date, and the size.

Name	From	Date	Size
<input type="checkbox"/> Accessories Revenue Q2	james	Jan 05 11:15:46 2000	16 K
<input type="checkbox"/> eFashion Analysis	pete	Nov 17 18:05:44 1999	119 K
<input type="checkbox"/> Holiday Revenue 1999	Philip	Jan 05 10:58:43 2000	40 K
<input type="checkbox"/> htmlconvert	maryn	Jan 05 10:43:22 2000	19 K
<input type="checkbox"/> Keyword List	boss	Nov 16 14:18:15 1999	13 K
<input type="checkbox"/> Projected Sales - Q1 2000	janis	Jan 05 11:00:04 2000	41 K
<input type="checkbox"/> Q4 sales with discount	Philip	Jan 05 10:57:11 2000	804 K
<input type="checkbox"/> Sales Comparison-Q3toQ4	james	Jan 05 11:14:38 2000	36 K
<input type="checkbox"/> test2001	pete	Nov 10 16:44:38 2001	14 K
<input type="checkbox"/> Tips released on InfoCenter	boss	Nov 08 18:26:47 1999	18 K
<input type="checkbox"/> TipsExample	pete	Nov 04 13:04:17 1999	45 K
<input type="checkbox"/> Total Sales - 1999	maryn	Jan 05 10:54:36 2000	16 K
<input type="checkbox"/> Useful info	maryn	Jan 12 16:58:23 2000	26 K
<input type="checkbox"/> yes	maryn	Jan 17 17:16:13 2000	57 K

Each document type is represented by an icon. Some of the icons you may encounter in the corporate document list are:

Icon	Document Type
	WEBINTELLIGENCE document
	BUSINESSOBJECTS document
	BUSINESSQUERY document
	Portable Document Format (PDF)
	Microsoft Word document
	Microsoft Excel spreadsheet
	Unrecognized document type
	Text (.txt) file
	Microsoft Power Point (.ppt) file

Refresh the Documents List

Let's make sure that the list of documents is up to date and displays all of the documents currently available to you in the repository.

To update the list of the documents in the repository:

1. Click Corporate Documents on the navigation bar.
2. Click Refresh List in the menu bar at the top of the Document Results page. Today's date appears as the last refresh date for the list.

Note: This procedure does not refresh the documents in the repository, only the document list.

Sort the Documents List

Now let's sort the list of documents in the database by author name.

1. Click From in the list menu bar.

The document list is sorted alphabetically by author name. The arrow that appears next to From indicates the direction of the sort. Your list looks similar to this:

Click here

Name	From	Date	Size
Revenue By Region	George Smith	Oct 21 11:31:18 1999	78 K
Product Line Revenue	George Smith	Oct 21 14:00:23 1999	40 K

You might also be interested in viewing the document list by date so that you can quickly view the documents most recently added to the list. To do this:

2. Click Date in the list menu bar.

The list is sorted by date.

Click here

Name	From	Date	Size
Revenue By Region	George Smith	Oct 21 11:31:18 1999	78 K
Quarterly Variance Q1-Q4	Susan Johnson	Oct 21 11:32:00 1999	84 K

3. Click on the small white arrow next to Date.

The order of the list is reversed and the most recent documents now appear at the top of the list.

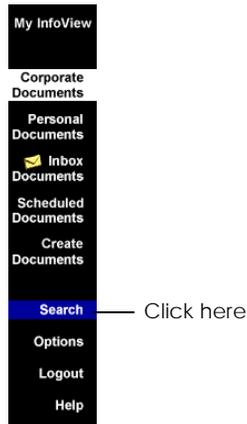
Click here

Name	From	Date	Size
<input type="checkbox"/> Annual Sales Revenue	Student	Oct 21 17:21:03 1999	34 K
<input type="checkbox"/> Accessories analysis	mary	Oct 21 14:46:59 1999	180 K

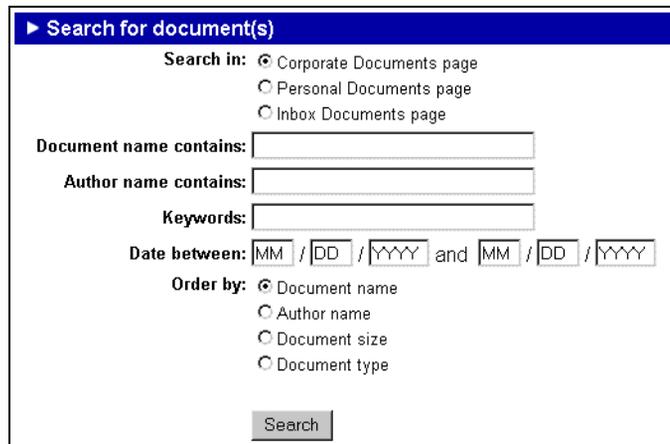
Search for a Document

You have sorted the list of documents, but you are still not able to find the exact document you are interested in. The search option allows you to retrieve a document based on a variety of criteria such as its name or author. You want to find a particular document created by the head of your department. To search for a document by author:

1. Click Search on the navigation bar.



The Search window appears.



A search window titled 'Search for document(s)' with a blue header bar. The window contains the following fields and options:

- Search in:** Three radio buttons: Corporate Documents page, Personal Documents page, and Inbox Documents page.
- Document name contains:** A text input field.
- Author name contains:** A text input field.
- Keywords:** A text input field.
- Date between:** Two date input fields in MM/DD/YYYY format, separated by 'and'.
- Order by:** Four radio buttons: Document name, Author name, Document size, and Document type.
- Search:** A button at the bottom center.

2. Select Corporate Documents as the area to search in.
Since you don't know the name of the file, but you do know who created the document, you are going to perform a search by Author name.
3. Enter the author name, for example, your manager's name, in the *Author name contains* text box.
4. Click Search.
A list of documents published by your manager appears.

Breaking Down the Documents List by Category

Your document search by author name could bring up a long list of documents. To further narrow down the list you can view only the documents that belong in a specific category. Categories in the Corporate Documents list are created by your supervisor or other users who have the right to create categories. The categories you are able to view depend on your user rights.

For example, the document that you are interested in contains sales revenue figures, so you may look in the Finance or Sales category.

1. Click Corporate Documents.
2. Open the Categories list box.
A list of available categories appears. Your list may look similar to this.



3. Choose a category.
The result is a list of documents specific to the category. The category of a document is assigned when it is published to the Corporate Documents list.

Note: You may be able to create new categories in the Corporate Document list depending on your user profile.

You have found a document you are interested in, but how do you view it? The following steps explain how to best view your documents.

View a WebIntelligence Document

WEBINTELLIGENCE documents are just one of the many document types that you can view with INFOVIEW. When you open a document in INFOVIEW, the document is displayed in the document results page. The appearance of the this page depends on the type of document you are viewing and the editing options available to you.

To view a WEBINTELLIGENCE document in Personal Documents:

1. Click Personal Documents on the navigation bar.
2. Open the document, lesson3.

This document contains a simple table of data for the sales revenue for each product line per state for the eFashion retail chain.

The screenshot shows a WebIntelligence document titled "Annual Sales Revenue" for the state of California. The interface includes a topbar menu with options like "Download", "Drill", "Refresh", "Edit", "Save", "Publish", "Send", and "Delete". A "Navigable index" is visible on the left, listing various states under "Personal Documents". The main content area displays a table of sales revenue data for 1999.

Year	Lines	Sales revenue
1999	Accessories	\$489,666
1999	City Skirts	\$11,072
1999	City Trousers	\$10,935
1999	Dresses	\$110,210
1999	Jackets	\$38,369
1999	Leather	\$26,912
1999	Outerwear	\$60,165
1999	Overcoats	\$22,094
1999	Shirt Waist	\$193,186
1999	Sweaters	\$70,720
1999	Sweat-T-Shirts	\$573,003
1999	Trousers	\$97,881

This document has a navigable index of section headings on the left of the document page. It allows you to easily locate the information you need without having to scroll through all of the data in the document. The topbar menu contains options for editing the open document.

Let's view the data for a few different states using the navigable index.

- Click on the state name on the navigable index to view its data.

Refresh the Data and Save the Document

Because this document was created several weeks ago, it shows the figures that existed at that time. You want to make sure that you are viewing the most recent figures. You can update the data the document, yet keep the same formatting. This is known as refreshing.

Let's refresh the and save the document to the Personal Documents list.

1. Click Refresh in the menu of the Document Results page.



The data in the document refreshes and displays the current information.

2. Click Save in the menu of the Document Results page.
The Save page appears.

A dialog box titled 'Save as personal document' with a blue header. It contains several input fields and options:

- 'Enter the document name:' with a text box containing 'Lesson 3 - Creating Sections'.
- 'Enter the document description:' with a text box containing 'Getting Started with WebIntelligence'.
- 'Select Personal Categories:' with a dropdown menu showing '- No Category Selected -' and 'Getting Started Samples'.
- 'Enter the document keyword(s):' with an empty text box.
- 'Refresh options:' with two radio buttons: 'Refreshed manually' (selected) and 'Refreshed when opened'.
- 'Overwrite if document exists:' with two radio buttons: 'Yes' and 'No' (selected).
- At the bottom are two buttons: 'Save' and 'Back to document'.

3. Enter a new name for the document in the *Enter the document name* field.
For example, Sales Revenue by State.
4. Enter a new description for the document.
For example, Sales revenue for all product lines, years 1999-2001, for all states.
The description appears when you display the document list in expanded mode.
5. Select a category for the document.
You create the categories in the Personal Categories list. To learn how to create a new category, refer to “Create a Personal Category” on page 60.

6. If you want, enter one or more keywords to serve as search criteria for this document.
7. Select a refresh option.
 - *Refresh manually* - allows you to choose when to refresh the document.
 - *Refresh when opened* - The document is refreshed automatically every time you open it.
8. If you want this version of the document to overwrite any previous versions of this document with the same name, select Yes for the option, *Overwrite if document exists*.
9. Click Save.

A message appears at the bottom of the page confirming that the document has successfully been saved to your Personal Documents list.

Analyze a WebIntelligence IDocument with Prompts

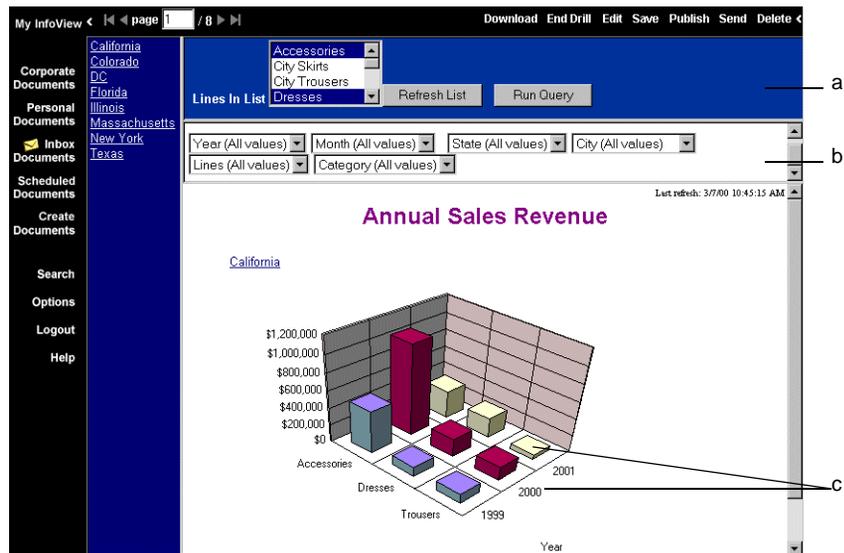
The document that you opened in the previous section was a very simple table, but WEBINTELLIGENCE documents can also be very complex.

The next document you will view contains several layers of data within it that you can access by drilling down into the data. This allows you to analyze specific pieces of information.

View the Document Using Prompts

1. Click Personal Documents.
2. Open the document, lesson1.

This document contains a prompt for the product line and is drillable.



- a. Prompt for Lines
- b. Drill prompts appear within the document
- c. Objects are drillable from the chart axis or on the chart

You have noticed that the sales revenue for accessories dropped drastically from the year 2000 to 2001. Let's see if we can find out why.

You need to find out where the drop in revenue occurred. To keep the chart to a manageable size, let's view three products at a time. Let's assume that you are interested in viewing the results only for Accessories, Outerwear, and Sweaters.

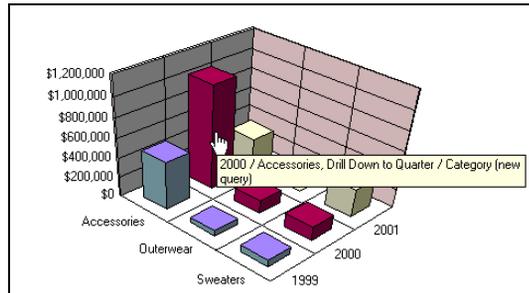
1. Hold down the CTRL key and select Accessories, Outerwear, and Sweaters from the *Lines in List* menu.
2. Click Run Query.
The chart displays only the Lines you have chosen.

Analyze the Information

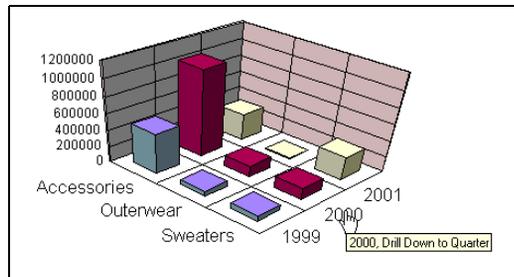
Now let's begin analyzing the data to see if we can find the source of the problem. There has been a steep decline in accessory revenue from 2000 to 2001, so let's look at that line more closely.

Here are a few different ways you can drill on a WEBINTELLIGENCE document.

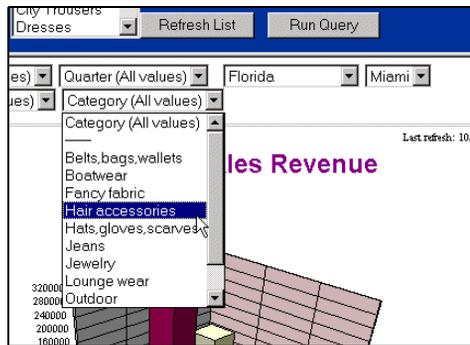
- If you move your cursor over the bar for accessories in 2000, you see that the next level of detail is Quarter and Category.



- If you want to drill down on one element at a time, the titles of the chart are also drillable. For example, if you want to view the year 2000 by quarter, you can click 2000 on the chart axis.

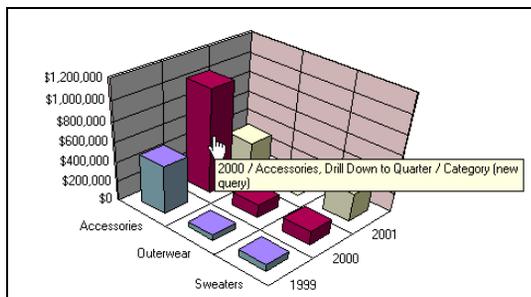


- You can select a specific level of detail from the drop-down lists in the document. For example, if you want to view only one specific category in the Accessories product line, Hair accessories.

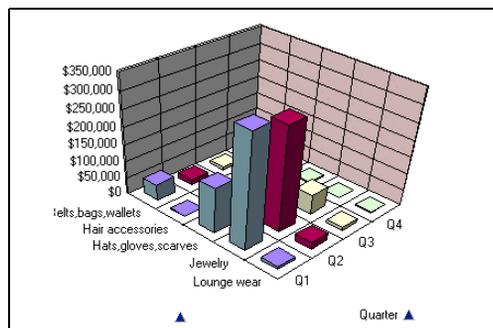


To analyze the document

1. Click on the bar for accessories in 2000.



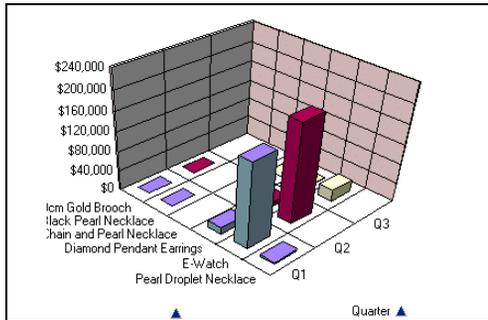
The result is a chart of sales revenue for the different categories of accessories for each quarter of 2000.



There is a sharp drop in the jewelry category from Q2 to Q3. Let's find out why.

2. Click Jewelry on the chart axis.

3. The items in the Jewelry category appear on the chart.



The E-Watch is clearly the problem. Sales for the E-watch declined sharply after Q2. The person in charge of this product line needs to have this information; the next steps show you how to send the document.

Note: For information about how to create drillable documents, refer to “Make the Chart Drillable” on page 124, or you can also refer to the *WebIntelligence User’s Guide* in the WebIntelligence On-Line User’s help.

Send the Document to Another User

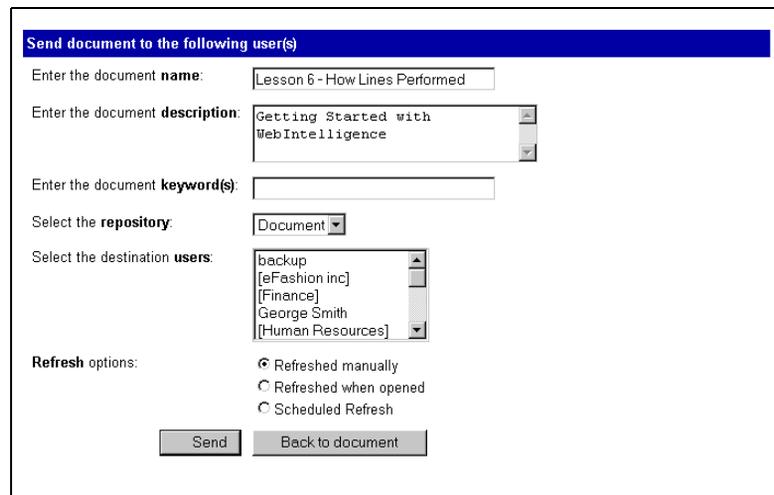
There are a few different ways to make a document available to other users in your company. You can publish the document to the corporate list or you can send it to a specific user or user group.

Let's send the results of this analysis to the product manager in charge of this line. Perhaps he can provide an explanation for the drop in sales.

To send the document:

1. Click send in the top menu bar.

The Send page appears.



The screenshot shows a dialog box titled "Send document to the following user(s)". It contains the following fields and options:

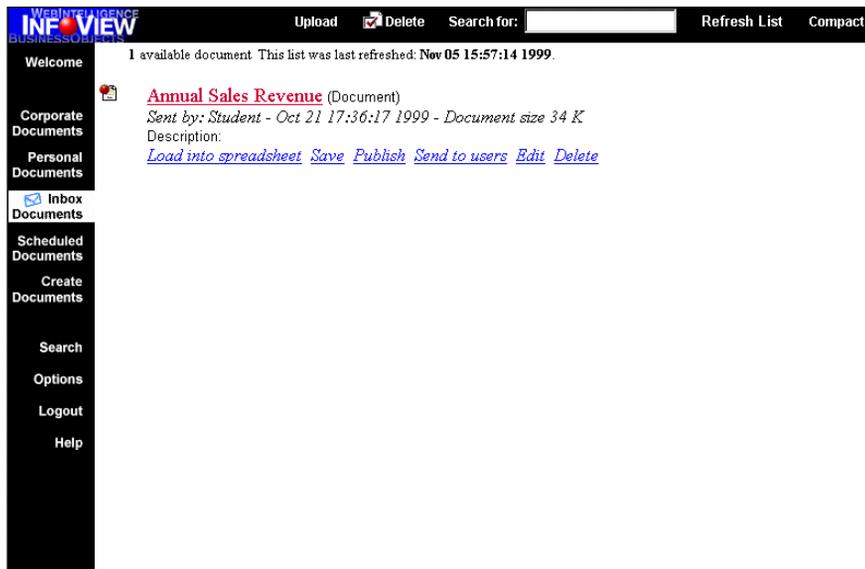
- Enter the document name:** Lesson 6 - How Lines Performed
- Enter the document description:** Getting Started with WebIntelligence
- Enter the document keyword(s):** (empty text box)
- Select the repository:** Document
- Select the destination users:** A list box containing: backup, [eFashion inc], [Finance], George Smith, [Human Resources]
- Refresh options:** Three radio buttons: Refreshed manually, Refreshed when opened, Scheduled Refresh
- Buttons:** Send, Back to document

2. Enter a name for the document in the *Enter the document name* field.
3. Enter a document description.
4. From *Select the destination users* list, select Student.
For the purpose of this tutorial you will send the document to yourself, Student.
5. Click Send.
The message "Document successfully sent" appears at the bottom of the page.

Retrieving a Document from Your Inbox

Let's retrieve the document that you just sent to Student. To retrieve the document:

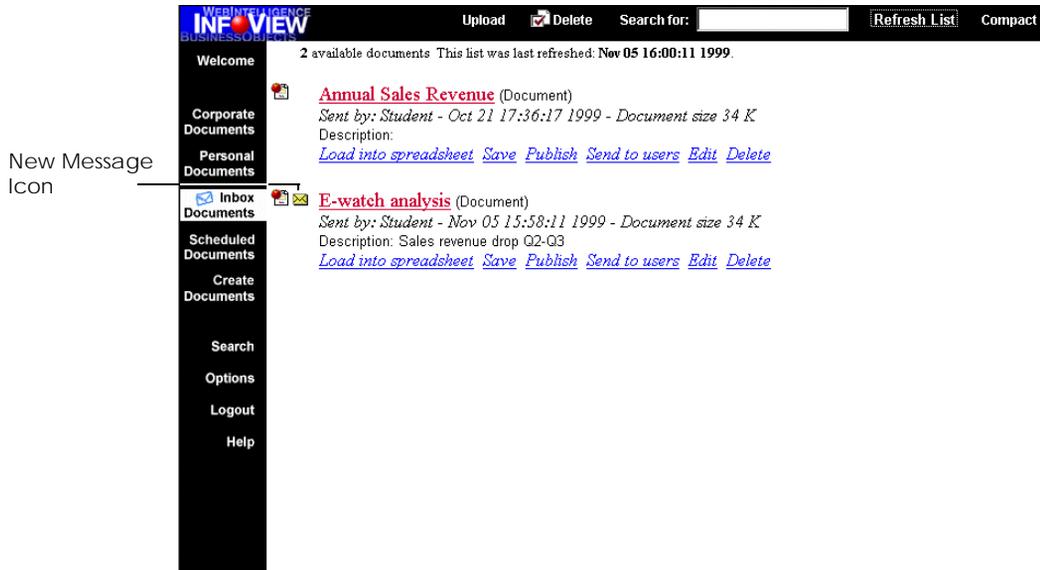
1. Click Inbox Documents.
The Inbox Documents list appears.



Since you were logged into INFOVIEW when you received the document it does not appear in your Inbox Documents immediately. You need to refresh the list for the document to appear in the Inbox.

2. Click Refresh list from the menu.

The document you sent appears in the list. All unread documents appear with an envelope beside them.



Retrieving documents received while logged out

It is very clear when you log into INFOVIEW if you have new documents in your Inbox or not. The Inbox Documents icon on the navigation bar appears with a yellow envelope if you have new documents, or a blue outline of an envelope if there are no new documents. The following table shows how the icon changes.

No new documents in your Inbox	New documents in your Inbox
	

View a BusinessObjects Document

Some people in your company may use BUSINESSOBJECTS to create reports and publish them to the Corporate Documents. You can view these reports with INFOVIEW. To do this you have three options for viewing the document: Standard HTML, Enhanced document format, or PDF. For information on viewing BUSINESSOBJECTS documents in Enhanced document format, refer to the *InfoView User's Guide*.

Let's view a document in Standard HTML format.

Selecting a Viewing Option

First, let's select the HTML viewing option.

1. Select Options from the navigation bar.
The INFOVIEW options window appears. For detailed descriptions of all of the INFOVIEW options, refer to the *InfoView User's Guide*, "Customizing Your InfoView Account".

Personal Options
[Start Page](#) [Document Lists](#) [Create and Edit Documents](#) [View Documents](#) [Universe](#) [Password](#)

Personalized Picture
 To include an image in the upper left corner of your browser's window, enter the URL for the image in the box.

The picture will be resized to 70x95.

Default Start Page
 Select the page you want displayed whenever you open InfoView.

- Welcome page
- Corporate Documents page
- Personal Documents page
- Inbox Documents page
- My Infoview [customize your Start Page](#)

2. Click the View Documents link.

3. Select to view BUSINESSOBJECTS documents with WEBINTELLIGENCE, and select *Standard HTML format* from the format options.

4. Click **Apply All Changes**.

Now that you've set the correct options, you can open the document and view it in HTML format.

1. Click **Corporate Documents** on the navigation bar.
2. Click the **BUSINESSOBJECTS** document, **Efashion**.
The document opens in **Standard HTML format**. The **BUSINESSOBJECTS** document you open contains several related reports.

City	Quantity sold	Sales revenue
New York	19,109	\$3,151,022
Houston	13,342	\$2,246,198
Los Angeles	9,869	\$1,656,676
San Francisco	7,900	\$1,336,003
Austin	6,919	\$1,135,479
Chicago	6,519	\$1,134,085
Washington	6,491	\$1,053,581
Boston	5,269	\$887,169
Colorado Springs	5,116	\$843,584
Miami	4,830	\$811,924
Dallas	4,932	\$803,421
Sum:		\$15,059,143

These are the report titles of the document.

3. Click the report titles to view the different reports in the document.

Publish Your Document For Other Users

For the sake of this tutorial, let's assume this BUSINESSOBJECTS document highlighting the sales revenue for eFashion was published to the Finance category of the eFashion Corporate Documents list, however you think that Marketing might be interested in the document as well. To make the document available to this department, you will publish the document to the marketing category in the Corporate Documents list.

To publish the document:

1. If you closed the BUSINESSOBJECTS document from the previous steps, open the document, Efashion, in the Corporate Documents list.
2. Click Publish in the top menu bar of the Document Results page.



The *Publish as corporate document* page appears.

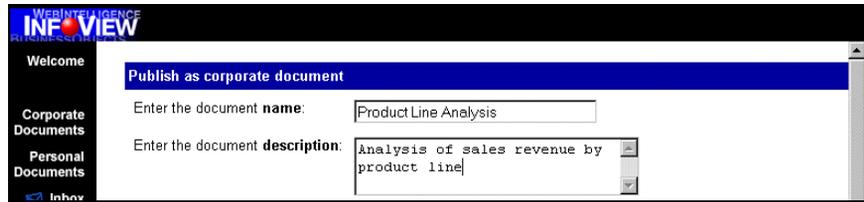
 A screenshot of the 'Publish as corporate document' form. The form has a blue header bar with the title 'Publish as corporate document'. On the left is a vertical navigation menu with items: Welcome, Corporate Documents, Personal Documents, Inbox Documents, Scheduled Documents, Create Documents, Search, Options, Logout, Help. The main form area contains the following fields:

- Enter the document name: Lesson 6 - How Lines Performed
- Enter the document description: Getting Started with WebIntelligence
- Select Categories: A dropdown menu showing '- No Category Selected -', with 'Finance', 'Human Resources', and 'Marketing' visible in the list.
- Enter the document keyword(s):
- Select the document domain: Document
- Select the destination groups: A list box showing 'Finance', 'Human Resources', 'Manufacturing', 'Marketing', and 'Product Management'.

3. Enter Product Line Analysis as the document name.

 A screenshot of the 'Publish as corporate document' form, similar to the previous one, but with the 'Enter the document name' field containing the text 'Product Line Analysis'. The 'description' field is empty.

4. Enter a description of the document in the Document Description field. This description appears when you view the document list in expanded format.



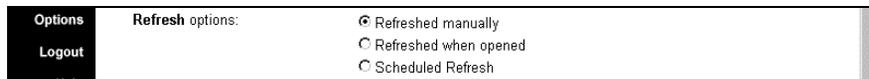
5. Select a category from the list of available categories. If you were actually working for eFashion, your categories list might look like this, and you could select Marketing from the list of categories.



6. Select one or more user groups from the list of destination groups. Only users in the group or groups you select from this list will have access to this document in the repository. The groups are created by the systems administrator. Your list may look similar to this:



7. Select a refresh option. For Example, selecting Refresh Manually from the list of refresh options allows the user to decide when they want to refresh the document.



8. Select an overwrite option. Selecting Yes from the *Overwrite if document exists* options allows you to save over the document previously saved under the same name. If you do not want to overwrite the document, select No. You may have to change the document name to save it.

9. Click Publish.

The message *Document successfully published* appears.



Now everyone with access to Marketing and Finance documents at eFashion can view this document.

Refresh a Document Weekly

The document you just published contains sales revenue data that changes daily. You want to publish an updated version of this document every Monday morning. You can set up the scheduling option to do this for you automatically so that every Monday morning the updated document appears in your Inbox in INFOVIEW. You can schedule a document only if a BROADCAST AGENT has been installed on your server. If you do not have access to BROADCAST AGENT, contact your systems administrator.

To schedule a document:

1. Open the sample document, lesson6.
2. Click Publish in the top menu bar of the Document Results page. The Publish as corporate document page appears.

The screenshot shows the 'Publish as corporate document' interface. On the left is a navigation menu with options: Welcome, Corporate Documents, Personal Documents, Inbox Documents, Scheduled Documents, Create Documents, Search, Options, Logout, and Help. The main form area has the following fields:

- Enter the document **name**: Annual Sales Revenue
- Enter the document **description**: (empty text box)
- Select **Categories**: - No Category Selected - (dropdown menu)
- Enter the document **keyword(s)**: (empty text box)
- Select the document **domain**: Document (dropdown menu)
- Select the destination **groups**: eFashion inc (dropdown menu)

3. Select a category, for example Sales, from the list of available categories. This places your document in the Sales category.

This is a close-up of the 'Categories' dropdown menu. The options listed are: Finance, Human Resources, Marketing, and Sales. The 'Sales' option is currently selected and highlighted in blue.

- Select one or more user groups from the list of destination groups. Only users in the group or groups you select from this list will have access to this document in the repository. The groups are created by the systems administrator. Your list may look similar to this:

Select the destination groups:

- Human Resources
- Manufacturing
- Marketing
- Product Management
- Sales

- From the Refresh options select Scheduled Refresh. You may have to scroll down to view these options.

Refresh options:

- Refreshed manually
- Refreshed when opened
- Scheduled Refresh

- Click Publish. The Scheduling Options page appears.

WEBINTELLIGENCE
INFOVIEW

Welcome

Corporate Documents

Personal Documents

Inbox Documents

Scheduled Documents

Create Documents

Search

Options

Logout

Help

Scheduling Options

Refresh frequency:

- Once
- Hourly
- Daily
- Weekly
- Monthly
- Monthly Interval
- User-Defined

Refresh date and time

Date (mm/dd/yy) 9 / 1 / 1999

Hour (hh:mn) 3 : 36 : PM

Broadcast Agent: EFashion

File Watcher:

Enter file name to watch for:

Delete the file each time a refresh starts

OK Back to document

7. From the Refresh Frequency options, select Weekly, as shown:

Scheduling Options

Refresh frequency:

Once

Hourly

Daily

Weekly

Monthly

Monthly Interval

User-Defined

Every: 1 week(s)

Which day: Monday

Time: (hh:mn) 3 : 36 : PM

Start Date:
(mm/dd/yy) 9 / 1 / 1999

Expiration Date:
(mm/dd/yy) 9 / 1 / 2000

8. Select the following options:

- Every - 1 week
- Which day - Monday
- Time - 8:00 AM
- Start Date - Keep the default setting of today's date.
- Expiration Date - Enter one month from today's date.

9. Click OK.

The refreshed version of the document will appear in your Inbox on Monday morning at 8:00AM.

Customize the My InfoView Start Page

You have learned how to access all of the information stored in your corporate database, but it is also important that you are able to access the information that you need most in a quick and efficient manner.

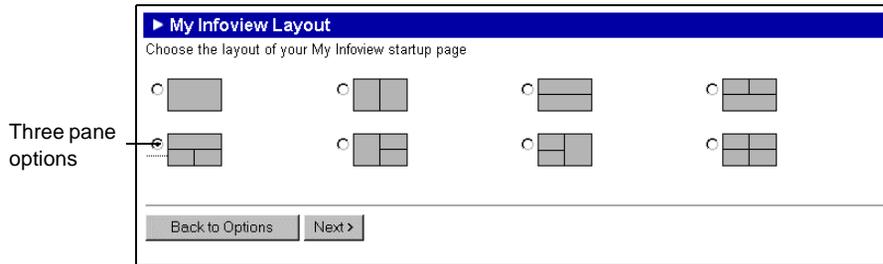
Each morning when you begin working, you review a BUSINESSOBJECTS document with the sales figures for the previous day, you check a website to view how your company performed on the stock market, and you check your INFOVIEW Inbox Documents for new documents. You can set up your My InfoView window to show you all of these things in one browser window.

To configure MyInfoView with three separate panes:

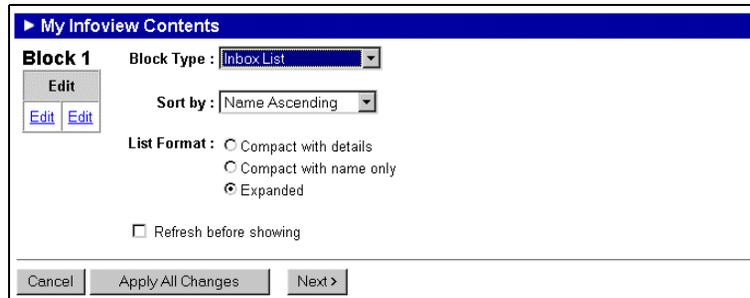
1. Click Options on the navigation bar.
The Personal Options page appears.

2. Select My InfoView from the Default Start Page options and click the *Customize your Start Page* link.
The My InfoView layout options appear.

3. Select the three pane option with the large pane on top.



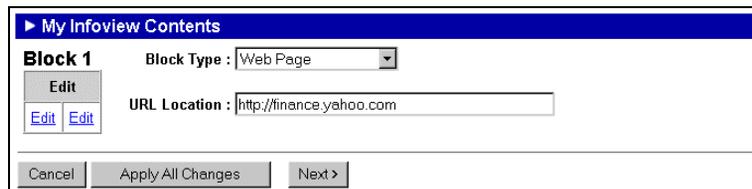
4. Click Next.
The block one options appear.



5. To display a Web Page in this pane, select the following options.

- Block Type - Web Page
- URL location - Enter the URL for your favorite financial website, for example, <http://finance.yahoo.com/>

Your block one options should look like this:



6. Click Next and select the following options to display your Inbox Documents list in block two:

- Block Type - Inbox List
- Sort by - Date descending (the most recent documents will appear at the top of the list)
- List format - Compact with details

- Refresh before showing - check this box to refresh the list each time you display the My InfoView window.

Your block two options should look like this:

7. Click Next and select the following options to display a document from the Corporate list in block three:

- Block Type - Corporate document
- Document name - select a document from the drop down list.
- Refresh before showing - check this box to refresh the document each time you display the My InfoView window.

Your block two options should look similar to this:

8. Click Apply All Changes.

- Click My InfoView on the navigation bar to view the results. Your My InfoView should look similar to this:

The screenshot displays the WEBINTELLIGENCE My InfoView interface. At the top, there's a blue header with 'WEBINTELLIGENCE INFOVIEW BUSINESS OBJECTS'. Below this is a 'YAHOO! FINANCE' banner. The main content area shows market data for Thursday, January 20, 9:41 am ET, with U.S. Markets closing in 6 hours 20 minutes. Key figures include Dow at 11547.38 (+58.02, +0.50%), Nasdaq at 4203.71 (+52.42, +1.26%), and S&P 500 at 1464.45 (+8.55, +0.59%). Volume for NYSE is 70,816,000 and for Nasdaq is 122,978,000. The 30-Yr Bond is at 6.737% (+0.021). A 'DATEK ONLINE' advertisement is also visible.

On the left, a navigation bar includes 'My InfoView', 'Corporate Documents', 'Personal Documents', 'Inbox Documents', 'Scheduled Documents', 'Create Documents', 'Search', and 'Options'. The 'My InfoView' section is active, showing 'Inbox Documents: 2 available documents'. A table lists documents from 'maryn' and 'pete'.

On the right, a 'California' section features a table with columns for 'City', 'Week', and 'Sales revenue'.

Zoom options are indicated by 'Zoom' labels in the top right and bottom right corners of the interface.

City	Week	Sales revenue
Los Angeles	1.00	\$56,354
Los Angeles	2.00	\$79,835
Los Angeles	3.00	\$97,832

Tip: Click Zoom in the top right corner of the pane to view the contents of that pane at full screen size. Click your browser's Back button or My InfoView in the navigation bar to return to My InfoView.

Now that you've learned to manage existing documents, let's learn how to create WEBINTELLIGENCE documents. With the student login, you are able to create documents with the eFashion database because the Create Documents option is visible on the navigation bar.

If it is not visible, your user profile may not allow you to create documents using WEBINTELLIGENCE. Contact your systems administrator for further information.

Lesson 2

How Much Revenue Did My Stores Generate This Year?

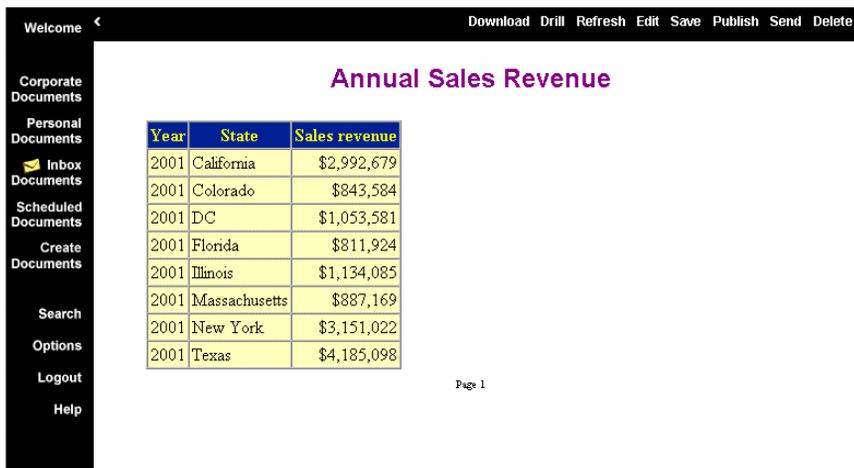
In this lesson

- ❑ **Business question**
How much revenue did my store generate this year?
- ❑ **Learning objective**
Learn how to create a simple query and build a WEBINTELLIGENCE document using data from the corporate database.
- ❑ **Time**
10 minutes
- ❑ **Finished report**
lesson2

Objective

You are responsible for two eFashion stores in California, and you want to know how the revenue for your store compares with other stores in the chain. First, you need to get the total sales revenue for all eFashion stores for this year, 2001, from the corporate database using WEBINTELLIGENCE.

This lesson takes you through all the steps for creating a simple table of data. The document you create in this lesson will look like this:



The screenshot displays a software interface with a dark sidebar on the left containing navigation options: Welcome, Corporate Documents, Personal Documents, Inbox Documents, Scheduled Documents, Create Documents, Search, Options, Logout, and Help. The main content area has a title bar with 'Download Drill Refresh Edit Save Publish Send Delete' and a central heading 'Annual Sales Revenue' in purple. Below the heading is a table with three columns: Year, State, and Sales revenue. The table contains eight rows of data for the year 2001 across various states. A 'Page 1' indicator is visible at the bottom right of the table area.

Year	State	Sales revenue
2001	California	\$2,992,679
2001	Colorado	\$843,584
2001	DC	\$1,053,581
2001	Florida	\$811,924
2001	Illinois	\$1,134,085
2001	Massachusetts	\$887,169
2001	New York	\$3,151,022
2001	Texas	\$4,185,098

Before You Begin

The appearance of WEBINTELLIGENCE may vary depending on the browser you use and options you choose. To be able to follow this tutorial, you need to check that one option has been correctly set. Here's what to do:

1. Click Options on the navigation bar.
The Personal Options page appears:

2. Click the Create and Edit Documents tab.

3. From the WEBINTELLIGENCE Documentation Editor options, select Full Java applet.
4. Click Apply Changes.

Note: If you do not have the ability to change the WEBINTELLIGENCE Document Editor options, ask your systems administrator for assistance.

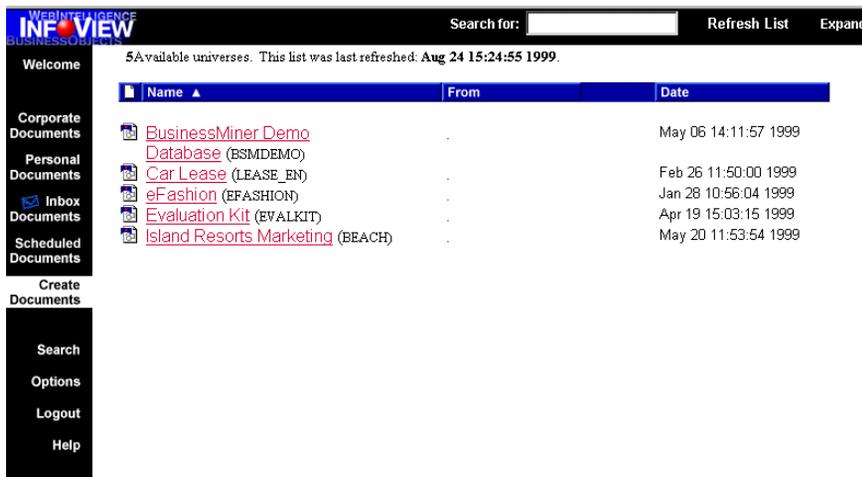
Get the Data You Need

WEBINTELLIGENCE makes accessing data from your corporate database easy through a semantic layer called a “universe” which presents data in everyday business terms.

Universes are made up of *classes* and *objects*. For example, the objects in a human resources universe would be Names, Addresses, Salaries, etc. Classes are logical groupings of objects. Each class has a meaningful name, such as Vacation (for objects pertaining to employees’ vacations). Each object maps to data in the database, and enables you to retrieve data for your reports.

To begin creating your first WEBINTELLIGENCE document:

1. Click Create Documents.
A list of available universes appears.



The screenshot shows the WEBINTELLIGENCE INFOVIEW interface. At the top, there is a search bar and buttons for 'Refresh List' and 'Expand'. Below the search bar, a message states '5 Available universes. This list was last refreshed: Aug 24 15:24:55 1999.' A table lists the universes with columns for Name, From, and Date. The table contains five entries: BusinessMiner Demo Database (BSMDEMO), Car Lease (LEASE_EN), eFashion (EFASHION), Evaluation Kit (EWALKIT), and Island Resorts Marketing (BEACH). A left-hand navigation menu includes 'Welcome', 'Corporate Documents', 'Personal Documents', 'Inbox Documents', 'Scheduled Documents', 'Create Documents', 'Search', 'Options', 'Logout', and 'Help'.

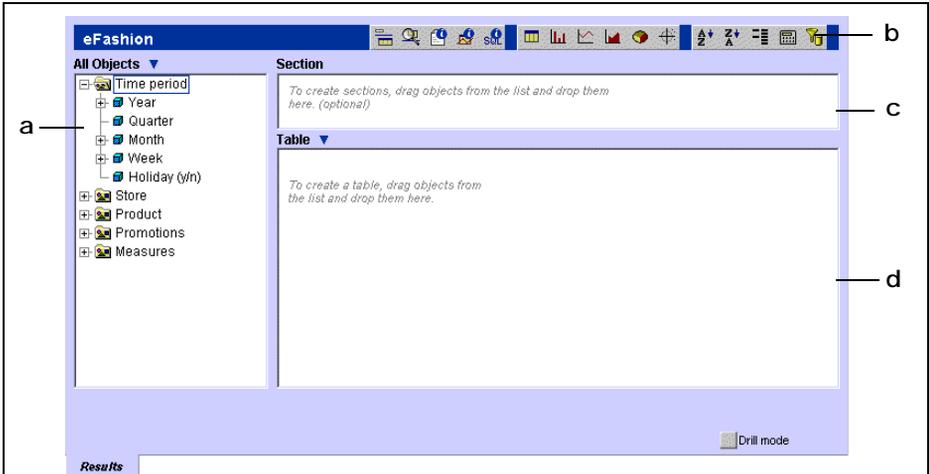
Name ▲	From	Date
BusinessMiner Demo Database (BSMDEMO)	.	May 06 14:11:57 1999
Car Lease (LEASE_EN)	.	Feb 26 11:50:00 1999
eFashion (EFASHION)	.	Jan 28 10:56:04 1999
Evaluation Kit (EWALKIT)	.	Apr 19 15:03:15 1999
Island Resorts Marketing (BEACH)	.	May 20 11:53:54 1999

2. Click eFashion.

The Web Panel appears. This is where you build, edit, and format a WEBINTELLIGENCE document.

Note: If this is the first time you are logging into WEBINTELLIGENCE, a security dialog box may appear. Click Yes to accept the applet. If eFashion is not in the list, see your systems administrator for assistance.

You will be using the Full Java Web Panel which looks like this:



The screenshot shows the eFashion Web Panel interface. On the left is the 'All Objects' panel (labeled 'a') containing a tree view of database objects: Time period (Year, Quarter, Month, Week, Holiday (y/n)), Store, Product, Promotions, and Measures. At the top right is a toolbar (labeled 'b') with various icons for formatting and query building. Below the toolbar is the 'Section' panel (labeled 'c') with instructions: 'To create sections, drag objects from the list and drop them here. (optional)'. Below the Section panel is the 'Table' panel (labeled 'd') with instructions: 'To create a table, drag objects from the list and drop them here.'. At the bottom left is a 'Results' tab, and at the bottom right is a 'Drill mode' button.

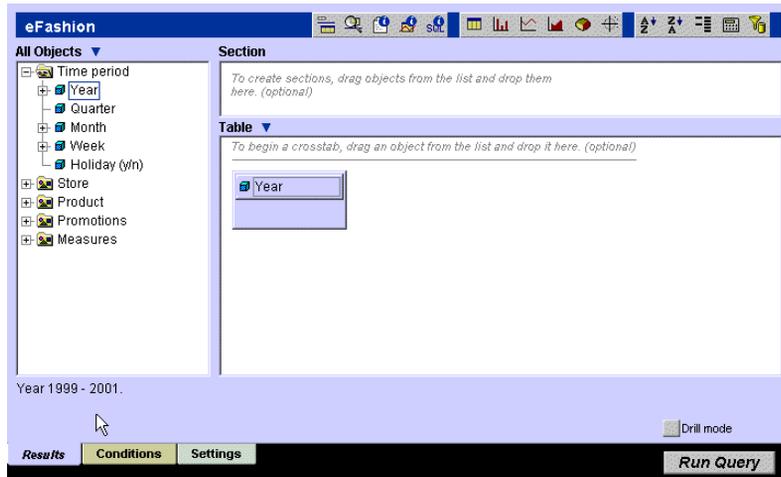
- a. Classes and Objects Panel - This is the data available in your database. It is organized in folders.
- b. WebPanel toolbar - Buttons for quick formatting and query building.
- c. Section Panel - This is where you put the data you want to use as section headings.
- d. Block Panel - This is where you put the data you want in your document and choose the way you want to display the information. A block is a generic term used to describe tables, cross-tabs, and charts.

Note: For descriptions of the Light Java applet and ActiveX controls Web Panels, refer to the *WebIntelligence User's Guide*.

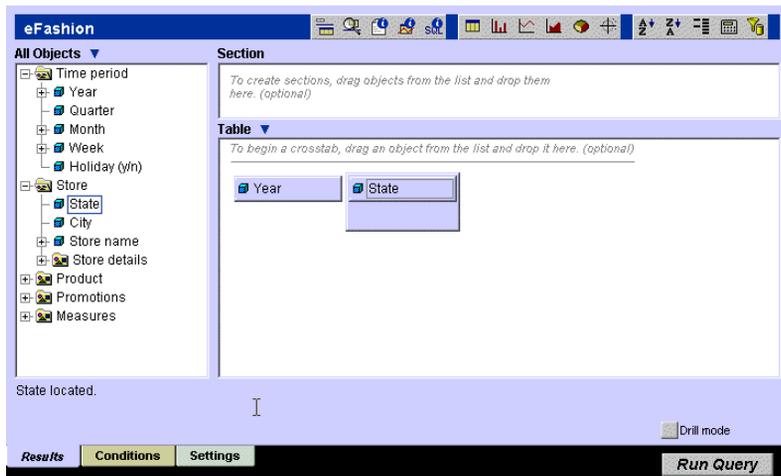
Now that you have selected the eFashion universe, you are ready to select the data you need from the Web Panel to build your query. Let's begin by retrieving the sales revenue data for all years and all eFashion stores.

To add your data:

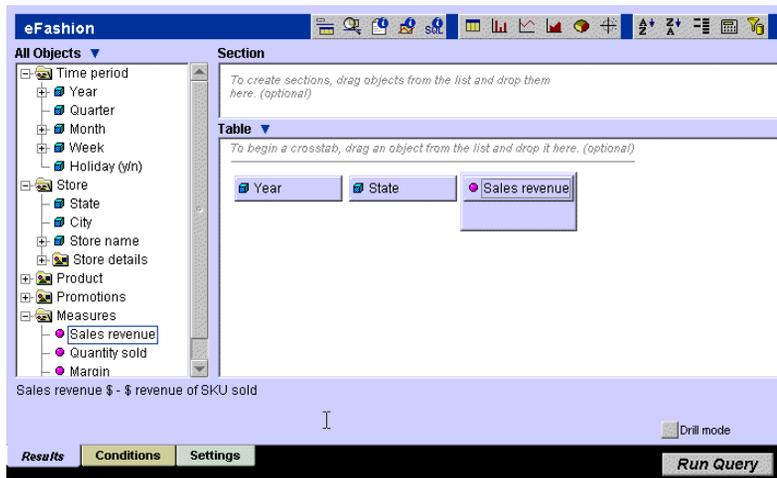
5. Open the Time Period folder and double-click Year.
Year is added to the Table area, also called the Block Panel.



6. Open the Store folder and double click State.
State is added to the Table area.



- Open the Measures folder and double-click Sales Revenue.



- Click Run Query to view the results.

View Revenue for the Current Year Only

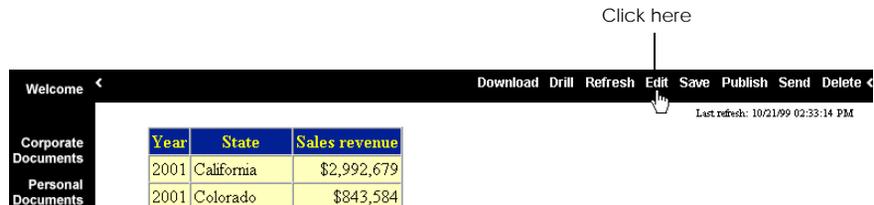
Your document shows the sales revenue for the last three years, but you are interested in viewing the data only for the current year. To limit the information in the document, you need to apply a condition to the query, so that only the data for this year is displayed.

There are two types of conditions: pre-defined and custom. eFashion has several pre-defined conditions available. Let's begin by learning how to apply a pre-defined condition. You will learn how to create a custom condition in a later lesson.

To apply a pre-defined condition:

1. Click Edit to return to the Web Panel.

Click here

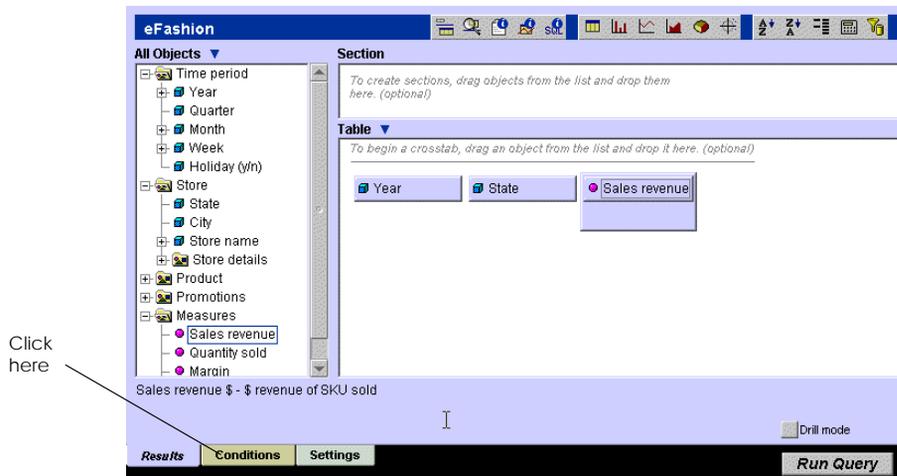


Year	State	Sales revenue
2001	California	\$2,992,679
2001	Colorado	\$843,584

Welcome < Download Drill Refresh Edit Save Publish Send Delete < Last refresh: 10/21/99 02:33:14 PM

2. Click the Conditions tab.

Click here



eFashion

All Objects

- Time period
 - Year
 - Quarter
 - Month
 - Week
 - Holiday (y/n)
- Store
 - State
 - City
 - Store name
 - Store details
- Product
- Promotions
- Measures
 - Sales revenue
 - Quantity sold
 - Margin

Section

To create sections, drag objects from the list and drop them here. (optional)

Table

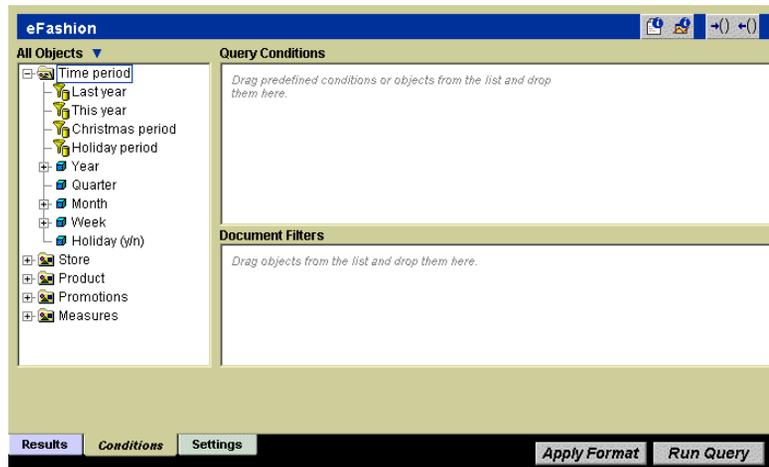
To begin a crosstab, drag an object from the list and drop it here. (optional)

Year State Sales revenue

Sales revenue \$ - revenue of SKU sold

Results Conditions Settings Run Query

The Conditions Panel appears.



3. Double-click the pre-defined condition, This Year, in the Objects Panel. The This Year condition appears in the Query Conditions Panel.



4. Click Run Query. The data in the table now displays only the figures for this year, 2001.

View the Results

You have created a document that shows the annual revenue of eFashion for each state. Your data is displayed in a table using the default colors and type styles. This document is an HTML file that you can view from any browser.

This is what your document looks like:

Year	State	Sales revenue
2001	California	\$2,992,679
2001	Colorado	\$843,584
2001	DC	\$1,053,581
2001	Florida	\$811,924
2001	Illinois	\$1,134,085
2001	Massachusetts	\$887,169
2001	New York	\$3,151,022
2001	Texas	\$4,185,098

Notice how the data in the table appears in the same order as it is placed in the Web Panel.

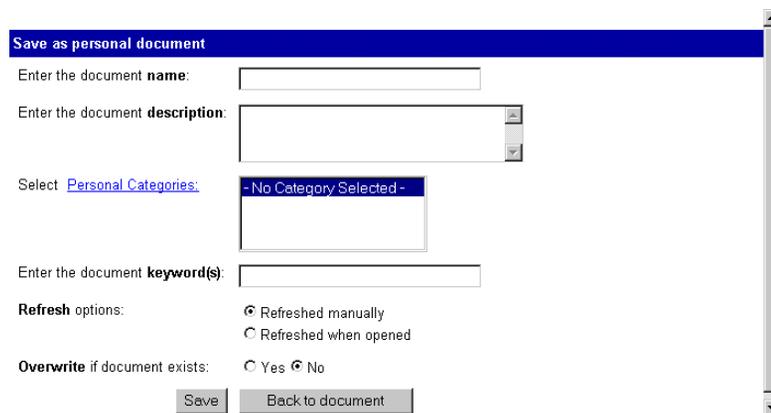
Save the Document

Now, you are going to save your document to your Personal Documents. Personal Documents are available only to you. To enable other users to view your document, you must either send it to a particular user or group, publish it to the shared Corporate Documents. You will learn how to publish documents later in this chapter.

To save your document:

1. Click Save.

The Save as personal document page appears.



The screenshot shows a web form titled "Save as personal document" with a blue header. The form contains the following fields and options:

- Enter the document name:** A text input field.
- Enter the document description:** A text area with a vertical scrollbar.
- Select [Personal Categories](#):** A dropdown menu showing "- No Category Selected -".
- Enter the document keyword(s):** A text input field.
- Refresh options:** Two radio buttons: "Refreshed manually" (selected) and "Refreshed when opened".
- Overwrite if document exists:** Two radio buttons: "Yes" and "No" (selected).
- Buttons:** "Save" and "Back to document".

2. Enter the document title, Annual Sales Revenue, in the *Enter a document name* text box.



The screenshot shows the same "Save as personal document" form, but with the text "Annual Sales Revenue" entered in the "Enter the document name" field. The "Enter the document description" field is empty.

Note: Because there could eventually be very many documents in the Corporate and Personal Documents lists, it is very important to give the document a meaningful name that describes its contents.

3. Enter a description of the document in the field.
For example: Sales revenue for all states in years 1999-2001. The document description appears when you view the Corporate or Personal Documents lists in expanded format.



Save as personal document

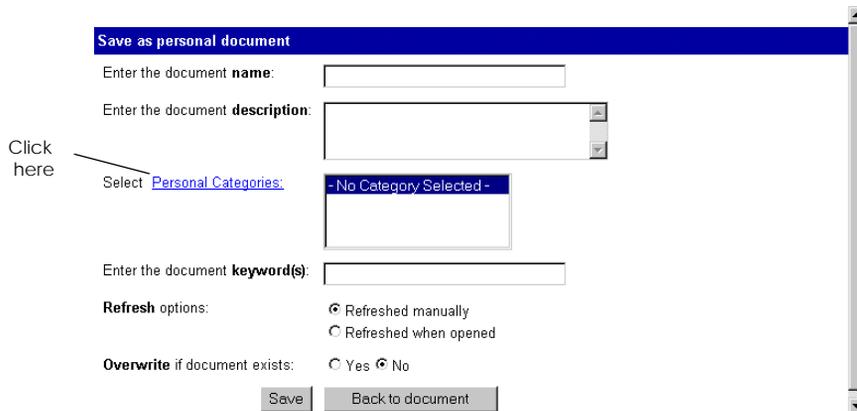
Enter the document **name**:

Enter the document **description**:

Create a Personal Category

You can create categories in your personal documents to organize your Personal Documents just as you would in the Corporate Documents list. Categories make organizing and finding documents simple. Personal categories are not related to the categories in the Corporate Documents list.

1. Click the Personal Categories hyperlink.



Save as personal document

Enter the document **name**:

Enter the document **description**:

Select [Personal Categories](#):

Enter the document **keyword(s)**:

Refresh options:

Refreshed manually
 Refreshed when opened

Overwrite if document exists: Yes No

Click here →

The Category Management window appears.



Category Management

Select from the list or enter a new one.

Name	Date
<input type="text" value="Category:"/>	

2. Enter Getting Started Samples in the Category field.

Category Management
Select from the list or enter a new one.

Name	Date
------	------

Category:

3. Click Create.
The new category appears in the list.

Category Management
Select from the list or enter a new one.

Name	Date
Getting Started Samples	Sep 09 15:44:42 1999

Category:

4. Click Close to return to the Save page.
5. Select Getting Started Samples from the category list in the Save page.
6. If you want, enter one or more keywords to serve as search criteria for this document.
7. Click Save.
The document is saved to the Getting Started Samples category in your personal documents list.
8. Click Back to document.
In the next section you begin formatting the document.

Add a Title to the Document

Now that you have retrieved the necessary information from the database, you are ready to work on how the data is presented. eFashion has some corporate guidelines that you must follow if you intend to share this document with others in the company. Let's start by adding a title to the document.

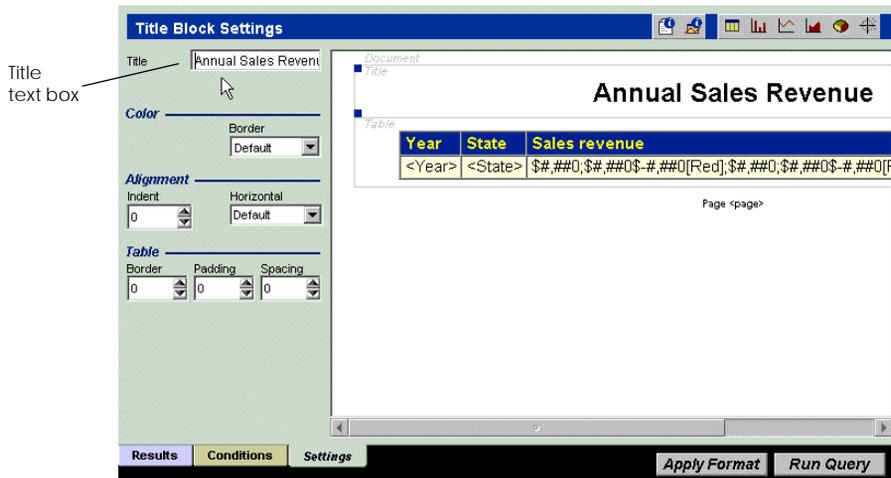
1. Click Edit to return to the Web Panel.



2. Click the Settings tab.
3. Click inside the Title area.
The Title Block Settings appear.

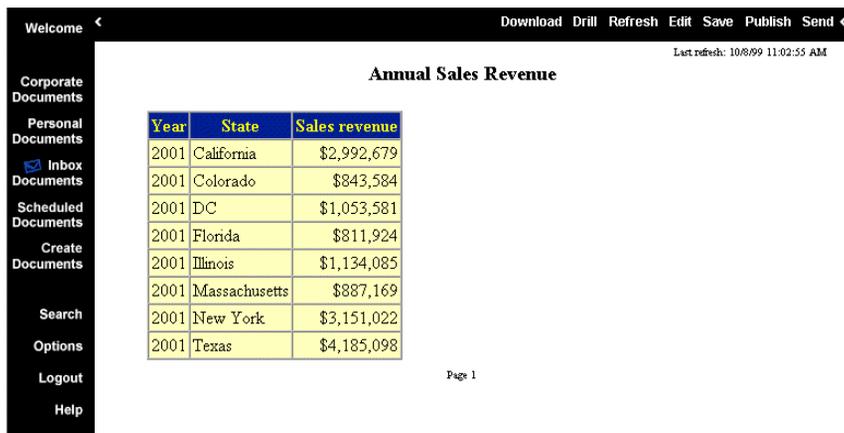
The screenshot shows a 'Title Block Settings' dialog box. On the left, there are sections for 'Title' (with an empty text box), 'Color' (with a 'Border' dropdown set to 'Default'), 'Alignment' (with 'Indent' and 'Horizontal' dropdowns), and 'Table' (with 'Border', 'Padding', and 'Spacing' spinners). The main area on the right shows a preview of a document with a 'Title' field and a table. The table has three columns: 'Year', 'State', and 'Sales revenue'. The 'Sales revenue' column contains a complex formatting string: '\$#,##0,\$#,##0\$-#,##0[Red],\$#,##0,\$#,##0\$-#,##0'. A mouse cursor is pointing to the 'Title' field in the preview, with a line and the text 'Click here' pointing to it. At the bottom of the dialog, there are tabs for 'Results', 'Conditions', and 'Settings', and a 'Run Query' button.

- Click in the Title text box and type Annual Sales Revenue in the field.



Note: If this is the first time that you are creating a document in WEBINTELLIGENCE, the title you enter in the Title text box may not appear in the Title area of the Settings tab until after you Apply Format.

- Click Apply Format to view the result.



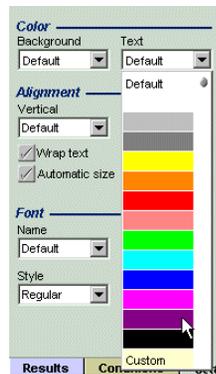
Format the Title

You are now ready to apply some colors to the document. eFashion has a standard selection of corporate colors and font styles for formatting company documents. You are going to format the title to comply with these corporate standards.

1. Click Edit to return to the Web Panel.
2. Click the Settings Tab.
3. Click on the title in the Title area.



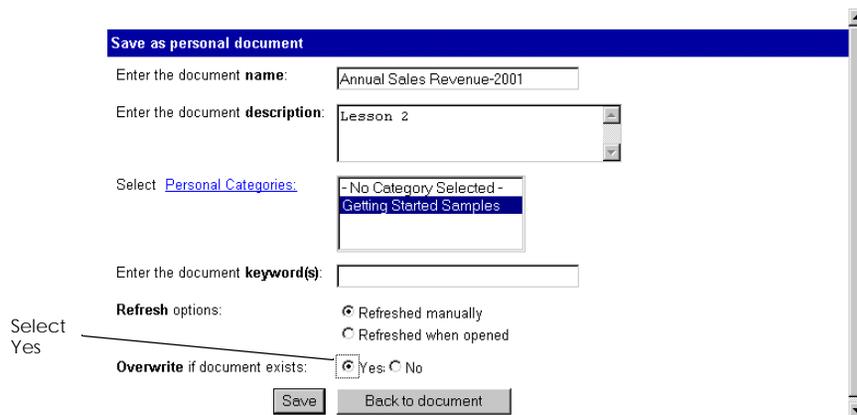
4. From the Color section of the format options, Choose Violet from the Text menu.



5. From the Font options, select the following:
 - For Name, select Arial
 - For Size, select 22pt
 - For Style, select Bold



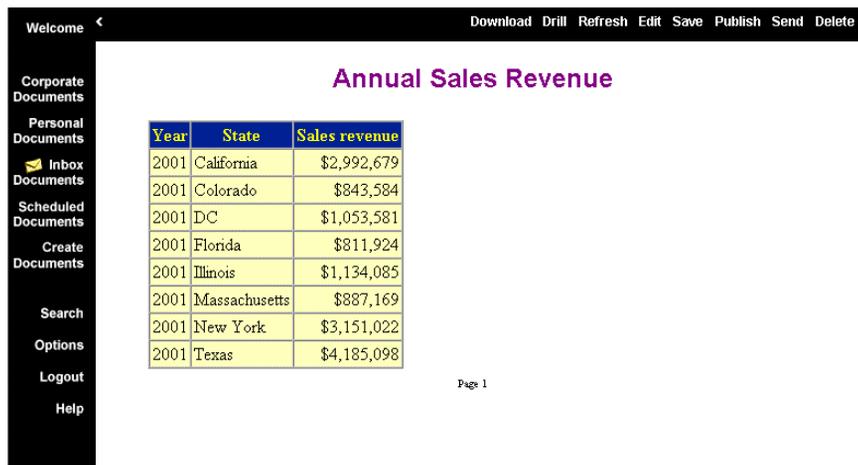
6. Click Apply Format.
7. Click Save.
The save page appears.
8. Select Yes, for the option *Overwrite if document exists*.



9. Click Save.
This overwrites the first version you saved previously in this lesson. For this tutorial you save one document per lesson.

The Finished Document

You've just created your first WEBINTELLIGENCE document! Notice that both New York and Texas generated more revenue than your stores in California. In the following lesson you add more detail to your document to help you analyze the information more closely to find out why those stores performed better than yours.



The screenshot shows a WebIntelligence document interface. At the top, there is a navigation bar with the text "Welcome" on the left and "Download Drill Refresh Edit Save Publish Send Delete" on the right. On the left side, there is a vertical menu with the following items: "Corporate Documents", "Personal Documents", "Inbox Documents" (with an envelope icon), "Scheduled Documents", "Create Documents", "Search", "Options", "Logout", and "Help". The main content area displays a table titled "Annual Sales Revenue" in purple text. The table has three columns: "Year", "State", and "Sales revenue". The data rows are as follows:

Year	State	Sales revenue
2001	California	\$2,992,679
2001	Colorado	\$843,584
2001	DC	\$1,053,581
2001	Florida	\$811,924
2001	Illinois	\$1,134,085
2001	Massachusetts	\$887,169
2001	New York	\$3,151,022
2001	Texas	\$4,185,098

At the bottom right of the main content area, it says "Page 1".

Lesson 3

How Can I View the Data for Only My State?

In this lesson

- ❑ **Business question**
How can I view the data for only my state?
- ❑ **Learning objective**
Add new data to a document, limit the data displayed in the table, and format the document using corporate standards.
- ❑ **Time**
10 minutes
- ❑ **Finished report**
lesson3

Objective

In Lesson 2, "How Much Revenue Did My Stores Generate This Year?" on page 49, you created a high-level document showing this year's sales revenue for each state. Now you would like to view the data for the last three years so that you can make a comparison. You also want a more detailed view of how the performance of different product lines affected sales revenue. To do this you need to add new information to your query.

This lesson also shows you how to format documents containing a lot of data so that different users can go directly to the information of interest.



The screenshot shows a web application interface. On the left is a dark blue navigation menu with the following items: Corporate Documents, Personal Documents, Inbox Documents, Scheduled Documents, Create Documents, Search, Options, Logout, and Help. The main content area has a title "Annual Sales Revenue" in purple. Below the title, the word "California" is displayed. A table with three columns: "Year", "Lines", and "Sales revenue". The table contains 11 rows of data for the year 1999, listing various product lines and their corresponding sales revenue.

Year	Lines	Sales revenue
1999	Accessories	\$489,666
1999	City Skirts	\$11,072
1999	City Trousers	\$10,935
1999	Dresses	\$110,210
1999	Jackets	\$38,369
1999	Leather	\$26,912
1999	Outerwear	\$60,165
1999	Overcoats	\$22,094
1999	Shirt Waist	\$193,186
1999	Sweaters	\$70,720
1999	Sweat-T-Shirts	\$573,003

- [Removing a Condition](#)
- [Editing the Data](#)
- [Create Document Sections](#)
- [Format the Document](#)
- [The Finished Document](#)

Removing a Condition

Right now the document displays only this year's sales figures, but you also wish to see how this year's figures compare to those of the past two years. To view all of the years together, you remove the pre-defined condition that you applied to the year in Lesson Two.

To do this:

1. Open the document that you created in Lesson Two, or Lesson2, from your Personal Documents list.
2. Click Edit to access the Web Panel.
3. Click the Conditions tab.
The Conditions Panel appears.



4. Click and drag the This Year condition from the Query Conditions Panel and drop it anywhere in the Objects Panel.
The Query Conditions panel is now empty.

5. Click Run Query to retrieve the new information.
Your table now looks like this:



The screenshot shows a web application interface with a dark sidebar on the left containing navigation links: Welcome, Corporate Documents, Personal Documents, Inbox Documents, Scheduled Documents, Create Documents, Search, Options, Logout, and Help. The main content area has a title bar with 'Download Drill Refresh Edit Save Publish Send Delete' and a title 'Annual Sales Revenue' in purple. Below the title is a table with three columns: Year, State, and Sales revenue. The table contains 12 rows of data for the years 1999 and 2000 across various states.

Year	State	Sales revenue
1999	California	\$1,704,211
1999	Colorado	\$448,302
1999	DC	\$693,211
1999	Florida	\$405,985
1999	Illinois	\$737,914
1999	Massachussetts	\$238,819
1999	New York	\$1,667,696
1999	Texas	\$2,199,677
2000	California	\$2,782,680
2000	Colorado	\$768,390
2000	DC	\$1,215,158
2000	Florida	\$661,250

Editing the Data

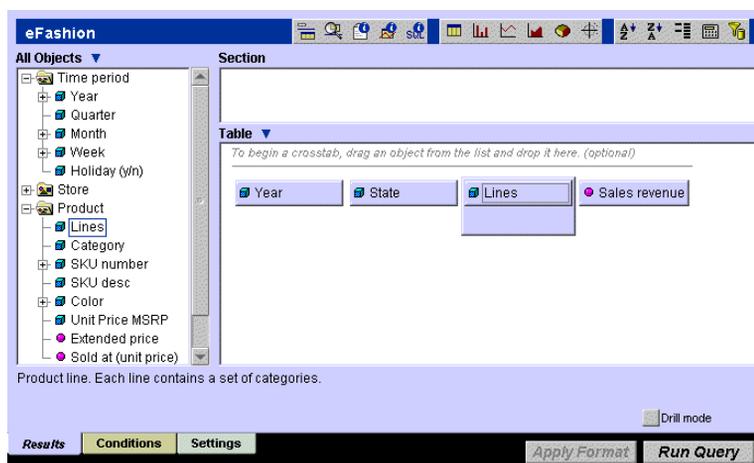
Your table gives you a high level view of revenue per state, but you are interested in viewing the sales revenue for the product lines individually to analyze the performance of your store in greater detail. Let's begin by adding the new data to the document.

Adding More Data to the Document

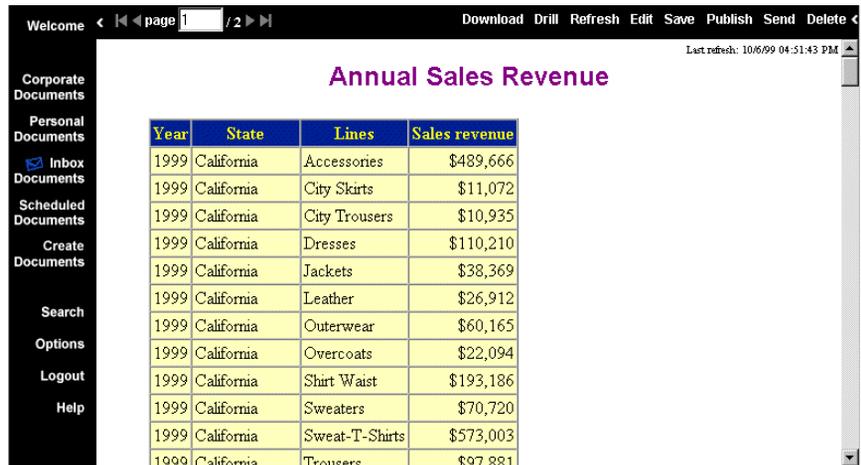
Whenever you add new data to the Table area, remember that the table columns appear in exactly the same order as the objects in the Web Panel. When you add the data for the product lines to the query, you want it to appear left of Sales Revenue in the table. Here's how to do it:

1. Click Edit to access the Web Panel.
2. Open the Product folder.
3. Click and drag Lines to the Table area until the cursor is directly over Sales Revenue.

The object appears to the left of Sales Revenue.



4. Click Run Query to view the results.



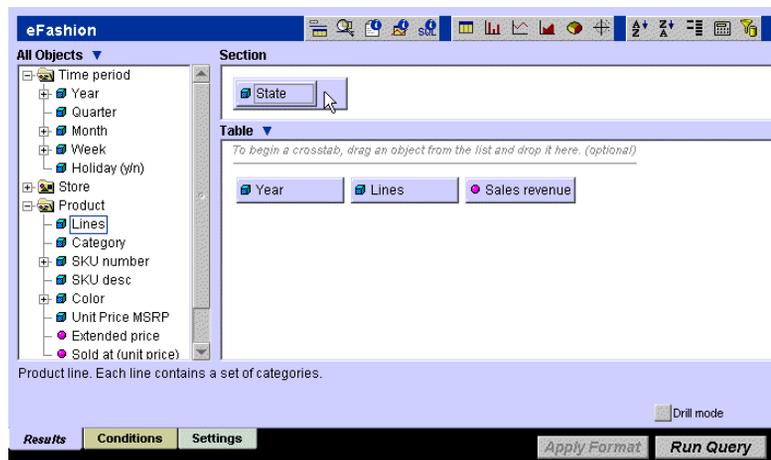
The screenshot shows a web application interface. At the top, there is a navigation bar with the text "Welcome" and navigation icons. Below this, there are menu options: "Corporate Documents", "Personal Documents", "Inbox Documents", "Scheduled Documents", "Create Documents", "Search", "Options", "Logout", and "Help". The main content area displays a table titled "Annual Sales Revenue". The table has four columns: "Year", "State", "Lines", and "Sales revenue". The data rows show sales for the year 1999 in California for various clothing items.

Year	State	Lines	Sales revenue
1999	California	Accessories	\$489,666
1999	California	City Skirts	\$11,072
1999	California	City Trousers	\$10,935
1999	California	Dresses	\$110,210
1999	California	Jackets	\$38,369
1999	California	Leather	\$26,912
1999	California	Outerwear	\$60,165
1999	California	Overcoats	\$22,094
1999	California	Shirt Waist	\$193,186
1999	California	Sweaters	\$70,720
1999	California	Sweat-T-Shirts	\$573,003
1999	California	Trousers	\$97,881

Create Document Sections

Right now the information for each state is included in the same table; this makes the table extremely long and hard to analyze. By moving the state names from the table to the section heading, you can view the information for each state individually. This would make the document easier to read.

1. Click Edit to return to the Web Panel.
2. In the Web Panel, click and drag the State object from the Table area to the Section area.



3. Click the Settings tab to view the Document Settings.

4. Click the section title, State.

Section Cell Settings

Show as index
 Repeat on each page

Color

Background: Default
Text: Default

Alignment

Vertical: Default
Horizontal: Default

Wrap text
 Automatic size

Cell Width: [Slider]

Font

Name: Default
Size: Auto

Style: Regular
 Strikethrough
 Underline

Document: Last refresh: <refresh_date>

Title: Annual Sales Revenue

Section: <State>

Table:

Year	Lines	Sales revenue
<Year>	<Lines>	\$#,##0,\$#,##0\$-#,##0[Red],\$#,##0,\$#,##0\$-#,##0

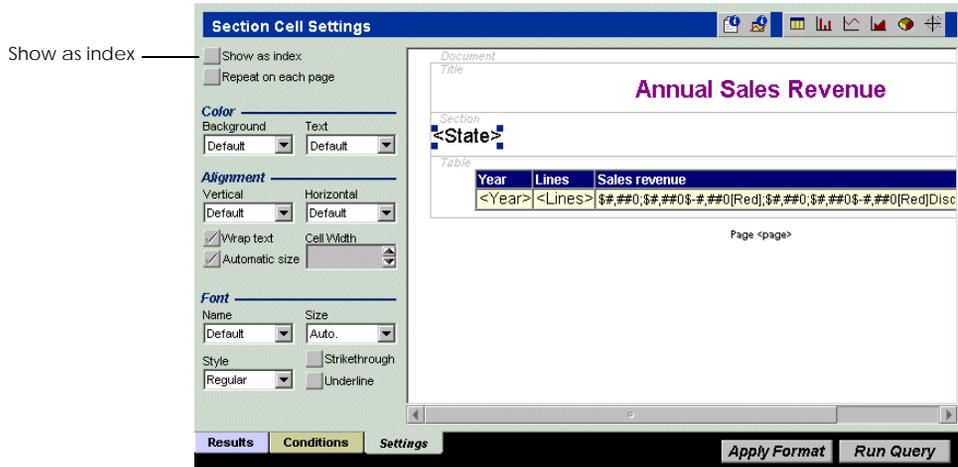
Page <page>

Results Conditions Settings

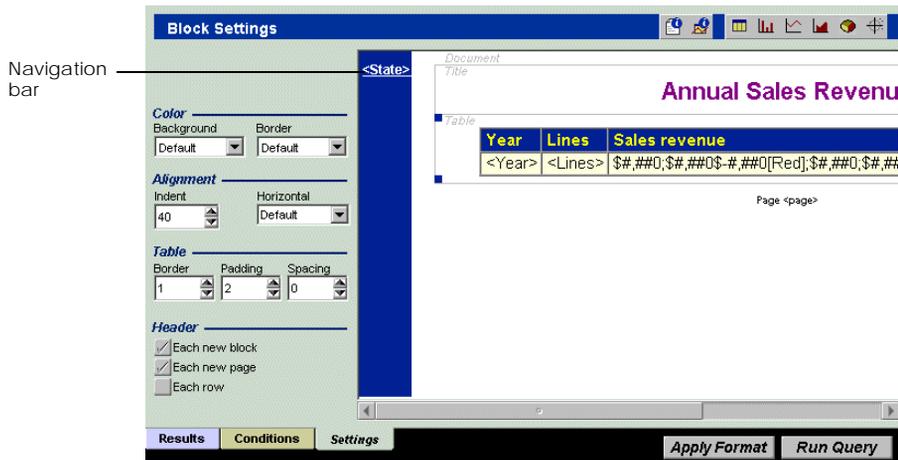
Apply Format Run Query

Click here

5. Check the box, Show as index.



The section header, State, moves into a navigation bar to the left of the document area.



6. Click Run Query.

WEBINTELLIGENCE reorganizes the data in the document.

The screenshot shows a software interface with a navigation menu on the left and a data table on the right. The navigation menu includes options like 'Corporate Documents', 'Personal Documents', 'Inbox Documents', 'Scheduled Documents', 'Create Documents', 'Search', 'Options', 'Logout', and 'Help'. The data table is titled 'Annual Sales Revenue' and has columns for 'Year', 'Lines', and 'Sales revenue'. The table contains the following data:

Year	Lines	Sales revenue
1999	Accessories	\$489,666
1999	City Skirts	\$11,072
1999	City Trousers	\$10,935
1999	Dresses	\$110,210
1999	Jackets	\$38,369
1999	Leather	\$26,912
1999	Outerwear	\$60,165
1999	Overcoats	\$22,094
1999	Shirt Waist	\$193,186
1999	Sweaters	\$70,720
1999	Sweat-T-Shirts	\$573,003
1999	Trousers	\$97,881
2000	Accessories	\$1,053,537

Navigate Through the Document

You have created a navigable index which allows you to view the sales revenue for each product line by state. All you have to do is click on the state on the navigation bar. You can also navigate through the document with the paging arrows in the Document Results menu bar.

You want to view the results for different states like New York, for example, to see how their Sales Revenue results compare to yours in California. Do one of the following:

- Click on New York in the index on the left of the Document Results page.

Click on the state you would like to view.

The screenshot shows the same software interface as before, but with 'New York' highlighted in the navigation menu. The data table now shows sales revenue for New York:

Year	Lines	Sales re
1999	Accessories	\$4
1999	City Skirts	\$
1999	City Trousers	\$
1999	Dresses	\$1

The sales revenue for New York is displayed in the Document Results page.

- Click the paging arrows to navigate page by page until you arrive at the table for New York.



- Click here to return to the first page of the document.
- Click here to go back one page.
- Click here to go forward one page.
- Click here to go to the last page of the document.

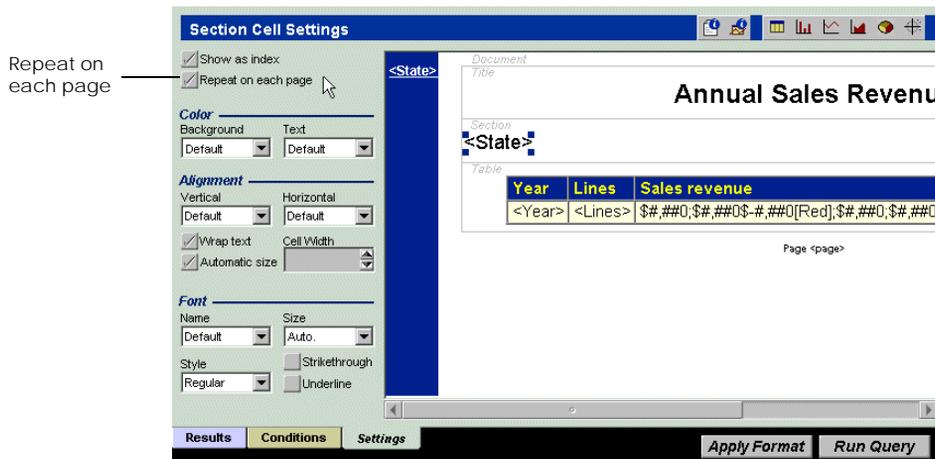
Format the Document

To further enhance the document you can format the section titles and colors, and display the state name above the table in each section.

Repeat the Section Title Above the Table

You want the section title to appear on each page as well as on the navigable index in the document so that you can instantly see which state the table is for.

1. Click Edit to return to the Web Panel.
2. Click the Settings tab.
3. Click State on the navigation bar.
4. Check the box Repeat on each page.
The section title appears on each page when you view the document.



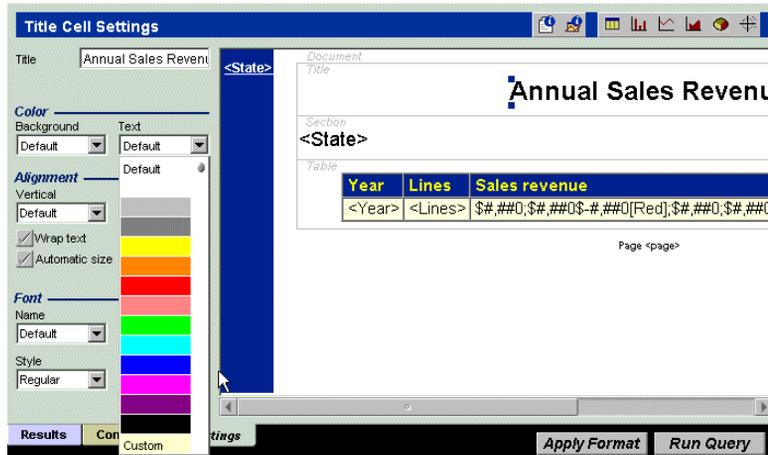
Format the Section Title

You would like to change the color and text style of the sections. One of the colors in your corporate standards is not available in the list of colors, so you have to create it using the custom color selector.

1. Click on the section title, State, in the Section area of the Settings Panel.



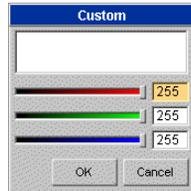
2. Open the list of colors for Text from the Color options.
A drop-down list of colors appears.



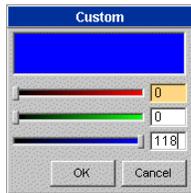
Create a Custom Color

To create the dark blue color that is common throughout eFashion correspondence, you create a custom color.

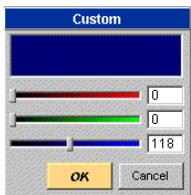
1. Select Custom from the drop-down list of colors.
The Custom Color window appears.



2. Enter the following values in the fields for the corresponding colors:
 - Red = 0
 - Green = 0
 - Blue = 118



3. Press the Tab key to enter the last value.
The color box should be dark blue.



4. Click OK.

Note: Refer to this procedure each time that you want to apply a custom color.

Format the Navigable Index

You want the navigation bar for the section to match the color of the section heading in the document. You can also change the font and size of the text.

Change the background color

To apply the custom color to the navigation bar:

1. Click the Section heading, State, on the navigation bar.
2. Open the list of colors for Background from the Color options.
A drop-down list of colors appears.
3. Select Custom from the drop-down list of colors.
4. Apply the same dark blue custom color you just created in the previous steps.

Change the text style

To apply a new font and change the type size:

1. Select the section title on the navigation bar.
2. From the Font options, select the following:
 - From the Font menu, select Arial
 - From the Size menu, select 12pt
 - From the Style menu, select Regular
3. Apply these same properties to the section title in the Section area.
4. Click Apply Format to view results.
5. Save your document as Lesson 3 with a new document description to the Getting Started Samples category you created in Lesson Two.

Note: It is important to make a habit of giving your documents meaningful titles so they are easier to locate in a long list of documents.

The Finished Document

Your finished document contains a table with an index from which you can easily navigate to different sections without having to scroll through the whole document to find the information you need. The document is also formatted in the corporate styles.

In the next lesson you learn to change the table style to best suit the document.



The screenshot shows a web application interface. At the top, there is a toolbar with buttons for 'Welcome', 'Download', 'Drill', 'Refresh', 'Edit', 'Save', 'Publish', and 'Send'. Below the toolbar is a navigation menu with a search bar and a list of states: California, Colorado, DC, Florida, Illinois, Massachusetts, New York, and Texas. The main content area displays the title 'Annual Sales Revenue' in purple, followed by the state name 'California'. Below this is a table with three columns: 'Year', 'Lines', and 'Sales revenue'. The table contains data for the year 1999, listing various clothing items and their sales revenue.

Year	Lines	Sales revenue
1999	Accessories	\$489,666
1999	City Skirts	\$11,072
1999	City Trousers	\$10,935
1999	Dresses	\$110,210
1999	Jackets	\$38,369
1999	Leather	\$26,912
1999	Outerwear	\$60,165
1999	Overcoats	\$22,094
1999	Shirt Waist	\$193,186
1999	Sweaters	\$70,720
1999	Sweat-T-Shirts	\$573,003

Return to topic:

Lesson 4

Limiting the Information Displayed in the Table

In this lesson

- ❑ **Business question**
How do I limit the information displayed in the document?
- ❑ **Learning objective**
Change the table format and provide multiple levels of information for analyzing product line performance.
- ❑ **Time**
10 minutes
- ❑ **Finished report**
lesson4

Objective

You have created a document that shows the sales revenue that each product line generated for the last three years, and you have divided the information by state. You are planning on sending this document to your Product Line Managers, but each manager does not need all of the information you included in the document.

In this lesson you add another level of detail to your table, and set up your document so that product line managers can focus on just the products that interest them.

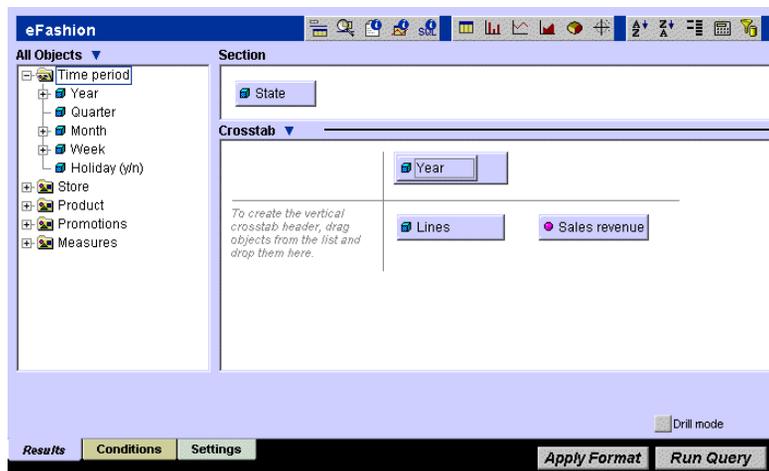
The screenshot shows a web application interface with a navigation menu on the left and a main content area. The main content area displays a table titled "Annual Sales Revenue" for California. The table is filtered by state (California) and product line (Accessories). The table shows sales revenue for 1999, 2000, and 2001 for various product categories.

California		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,858
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
Jackets	Boatwear	\$10,974	\$6,256	\$37,239
	Fancy fabric	\$8,443	\$15,033	\$17,034
	Outdoor	\$18,953	\$30,560	\$8,344

Change the Table to a Crosstab

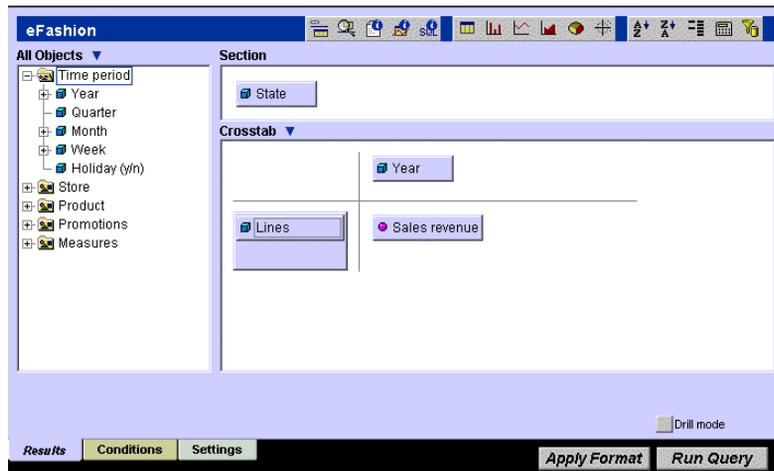
Right now you are using a standard table to view the information, but wouldn't it be simpler to view your information without repeating the year on each line row of the table? You can do this by using a crosstab.

1. Open the document Lesson3, from your Personal Documents list.
1. Click Edit to return to the Web Panel.
2. Click and drag the Year object to the area above the gray line in the Table area. The dividing lines for the crosstab appear in the crosstab area.



Notice the Table area is now the Crosstab area.

- Click and drag the Lines object to the left of the crosstab dividing line.



- Click Apply Format.
Here is the result:

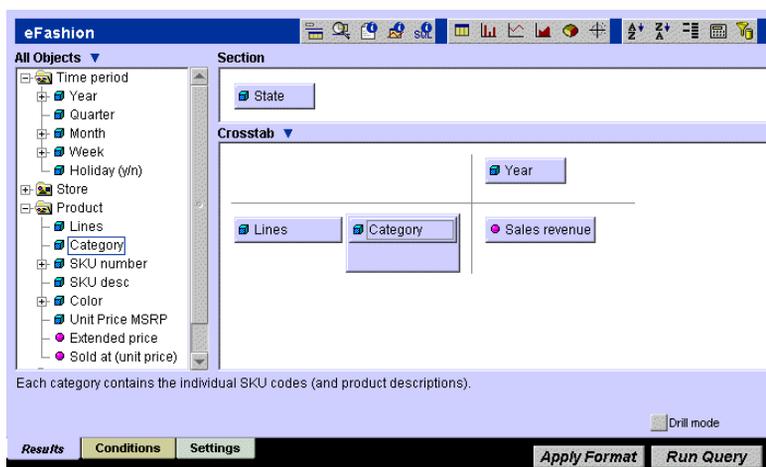
The screenshot shows the BI tool displaying a table titled 'Annual Sales Revenue' for California. The table has columns for '1999', '2000', and '2001', and rows for various product categories. The data is as follows:

	1999	2000	2001
Accessories	\$489,666	\$1,053,537	\$325,803
City Skirts	\$11,072	\$22,776	\$41,085
City Trousers	\$10,935	\$22,932	\$14,316
Dresses	\$110,210	\$209,984	\$235,059
Jackets	\$38,369	\$51,849	\$62,617
Leather	\$26,912	\$41,089	\$5,189
Outerwear	\$60,165	\$135,169	\$5,363
Overcoats	\$22,094	\$45,651	\$13,620
Shirt Waist	\$193,186	\$280,918	\$350,555
Sweaters	\$70,720	\$141,920	\$290,029
Sweat-T-Shirts	\$573,003	\$619,761	\$1,595,535

Add More Data

To further analyze the sales revenue figures, you need more detailed information. To get a complete view of how each product line performed, you would like to see the categories within each line. Once you have added the new data to the document, you need to format the table according to the corporate styles. First, let's get new information from the database.

1. Click Edit to return to the Web Panel.
2. Open the Product folder in the Objects area of the Web Panel.
3. Click and drag the Category object to the Crosstab area, right of the Lines object.



- Click Run Query to view the results.

Annual Sales Revenue

California

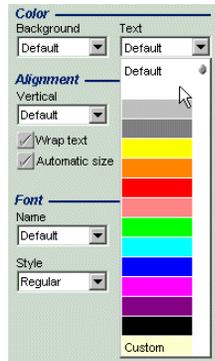
		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,858
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
City Skirts	Full length	\$10,954	\$22,647	\$15,686
	Mini city	\$118	\$129	\$25,399
City Trousers	Bermudas	\$5,290	\$7,546	\$3,245
	Long lounge pants	\$5,645	\$15,386	\$11,071

Format the Table

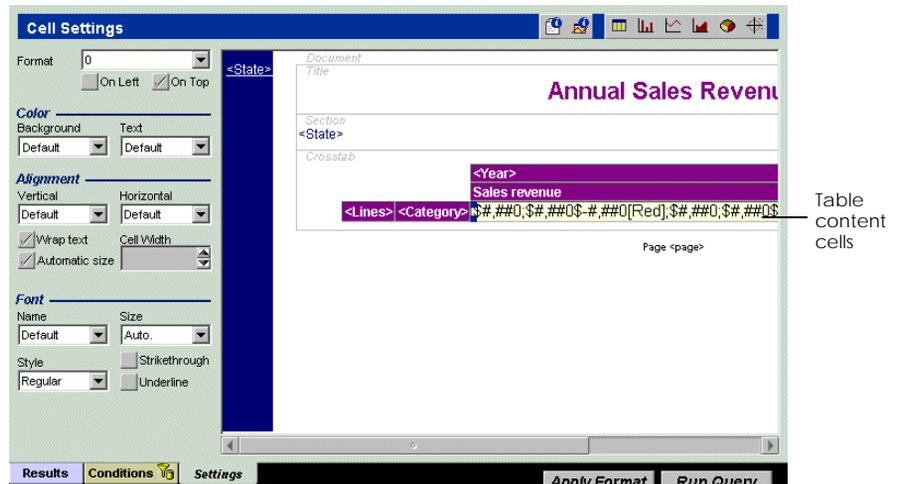
Format the table in the same way that you formatted the title and section headings using the corporate colors and styles.

- Click Edit to return to the Web Panel.
- Click the Settings tab.

- From the Color section of the format options, Choose White from the Text menu.



- From the Font options, select the following:
 - From the Font menu, select Arial
 - From the Size menu, select 12pt
 - From the Style menu, select Bold
- Select the table content cells.



- From the Font options, select the following:
 - From the Font menu, select Arial
 - From the Size menu, select 12pt
 - From the Style menu, select Regular

9. Click Apply Format to view the results.

California

		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,868
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
City Skirts	Full length	\$10,954	\$22,647	\$15,686
	Mini city	\$118	\$129	\$25,399
City Trousers	Bermudas	\$5,290	\$7,546	\$3,245
	Long lounge pants	\$5,645	\$15,386	\$11,071
	Casual dresses	\$11,240	\$29,683	\$24,306
Dresses	Evening wear	\$84,664	\$160,458	\$70,661
	Skirts	\$3,470		\$103,580

Note: Any new data added after this section of the tutorial appears with the default font and color settings. You need to format the new data separately.

Limiting the Information Displayed

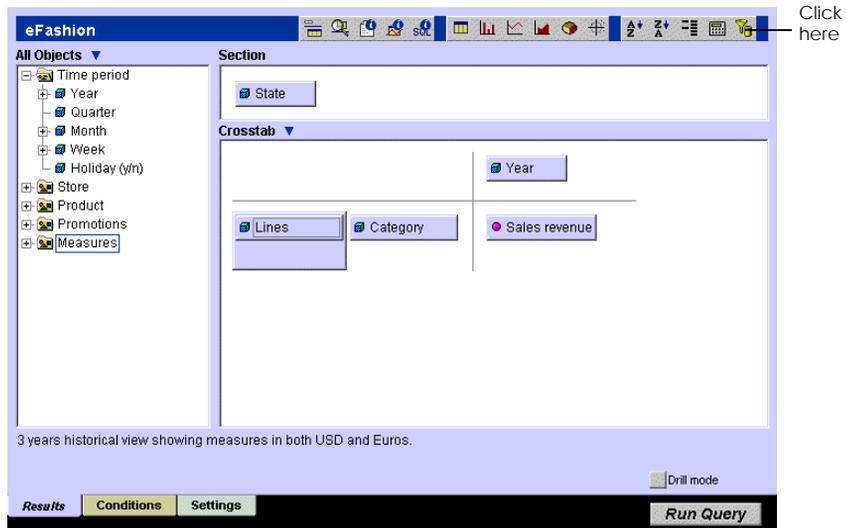
You have added all of the product lines to your query, but your product line managers are interested only in the lines for which they are responsible. To make it possible to choose which product lines display, you are going to add a condition that prompts managers to choose the lines they want to view before the information is retrieved from the database.

Setting Up the Prompt

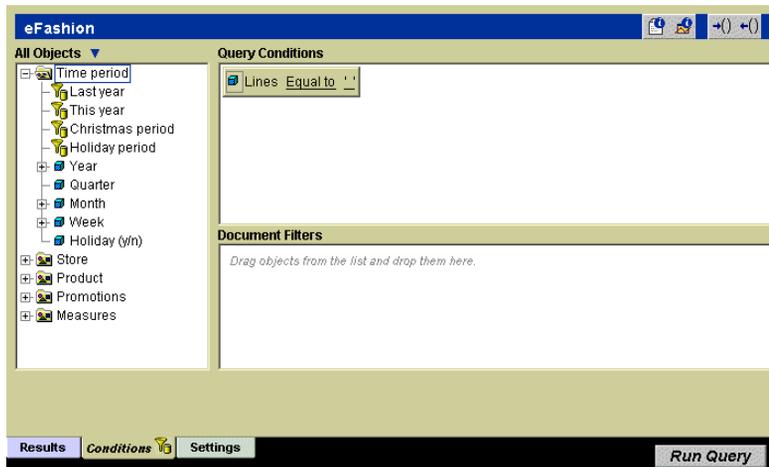
Earlier in this tutorial you used a condition set up by the person who created the eFashion universe. Now you can set up a condition of your own.

1. Click Edit to access the Web Panel.
2. Click the Lines object in the crosstab area.
This is the object that you apply the condition to.

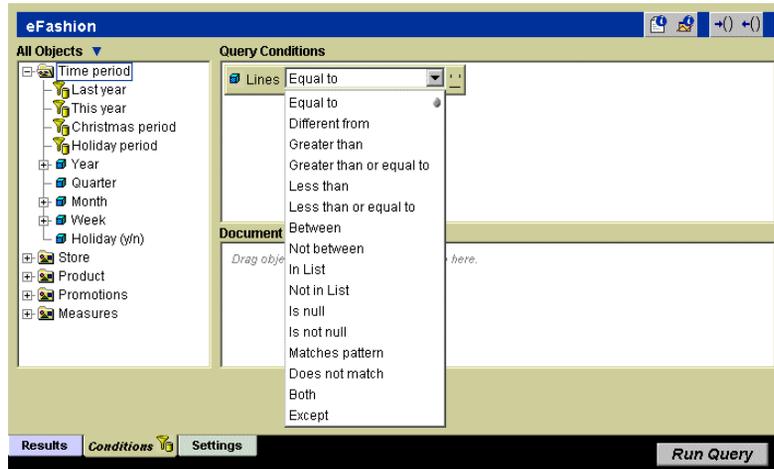
3. Click the Conditions button on the toolbar in the Web Panel.



The Conditions panel appears.



- On the Lines object, click on Equal to, to view a list of options.



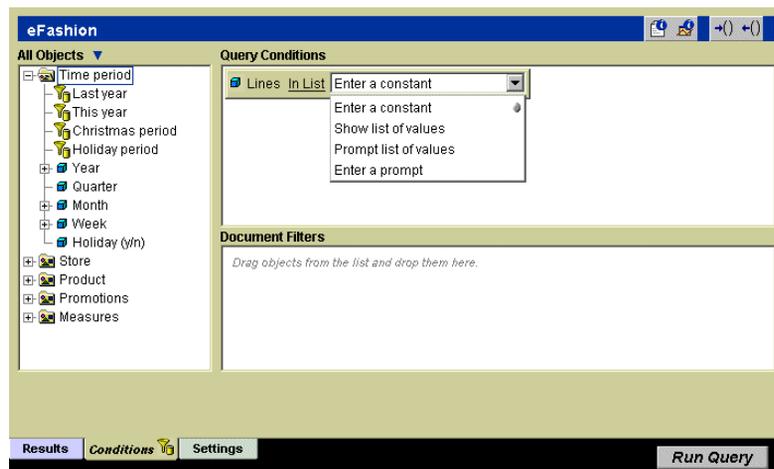
- Select In List.
This option lets users pick a values from a list.
The condition looks like this:



- Click to the right of In List on the Lines object.



A list of options appears.

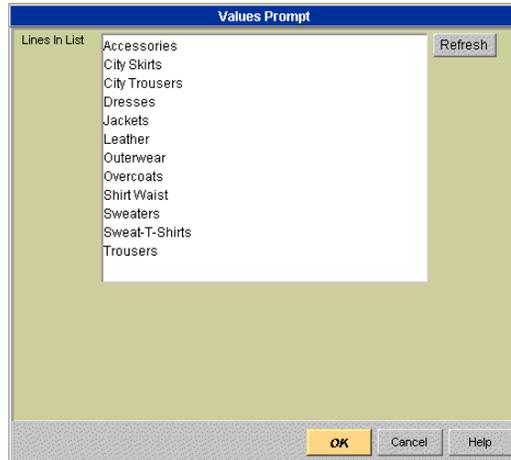


7. Select Prompt list of values.
This option lets you choose from a list all of the available product lines
The condition looks like this:

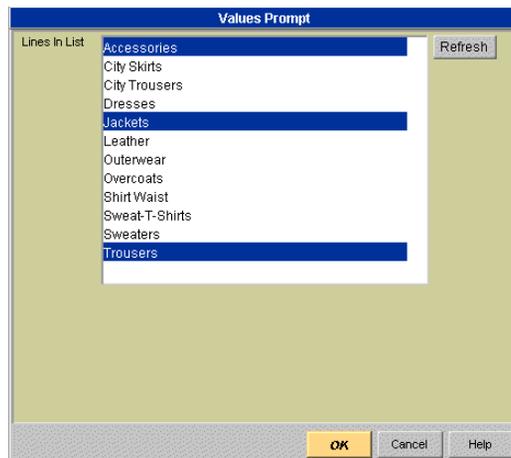


Lines In List Choice 'Lines In List'

8. Click Run Query.
The Values Prompt window appears.



9. Hold the CTRL key, and select Accessories, Jackets, and Trousers.



- Click OK to view the results.
The document displays only the product lines that you selected.

Annual Sales Revenue

California

		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,858
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
Jackets	Boatwear	\$10,974	\$6,256	\$37,239
	Fancy fabric	\$8,443	\$15,033	\$17,034
	Outdoor	\$18,953	\$30,560	\$8,344
Trousers	Jeans	\$12,981	\$23,096	\$17,735
	Party pants	\$84,900	\$133,998	\$35,775

Page 1

Show the Prompts in the Document

You would like to provide one document for all of the product managers that enables them to view only the product lines that they manage. In this way, each manager runs a new query from the list of options that appears at the top of the Document Results page.

To show the prompts within the document:

1. Click Edit to view the Web Panel.
2. Click the Settings tab.
3. Check the box *Show prompts within the report*.

Click here

The screenshot shows the 'Document Settings' dialog box. On the left, the 'Document' section has the 'Show prompts within the report' checkbox checked. A line points from the text 'Click here' to this checkbox. The 'Limits' section shows 'Max. Fetch Time' set to 300 and 'Row count / Page' set to 200. The preview area on the right shows a document titled 'Annual Sales Revenue' with prompts for '<State>', '<Year>', and '<Lines>'. The 'Apply Format' and 'Run Query' buttons are visible at the bottom right.

4. Click Apply Format.

The result is a list box above the table of all of the product lines eFashion has to offer. You can select one or more lines from the list and run a new query to retrieve the data.

The screenshot shows a web application interface. At the top, there is a navigation bar with 'Welcome', 'page 1 / 8', and buttons for 'Download', 'Drill', 'Edit', 'Save', 'Publish', and 'Send'. On the left is a vertical navigation menu with categories like 'Corporate Documents', 'Personal Documents', 'Inbox Documents', 'Scheduled Documents', 'Create Documents', 'Search', 'Options', 'Logout', and 'Help'. Below the menu is a list of state names: California, Colorado, DC, Florida, Illinois, Massachusetts, New York, and Texas. A 'Lines In List' dropdown menu is open, showing 'Accessories', 'City Skirts', 'City Trousers', and 'Dresses'. Below this is a 'Refresh List' button and a 'Run Query' button. The main content area displays a table titled 'Annual Sales Revenue' for 'California'. The table has columns for '1999 Sales revenue', '2000 Sales revenue', and '2001 Sales revenue'. The data is organized by product categories: Accessories and Jackets.

		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,858
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
Jackets	Boatwear	\$10,974	\$6,256	\$37,239
	Fancy fabric	\$8,443	\$15,033	\$17,034
	Outdoor	\$18,953	\$30,560	\$8,344
	Leaves	\$12,081	\$22,095	\$17,725

5. Click Save.

Save the document with a new title and document description to the Getting Started Samples category you created in Lesson Two.

The Finished Document

Now you have set up your document to focus on the product lines that you are interested in for selected states. Including prompts within the document makes it easy for product managers to focus on their specific product lines whenever they update the document.

The next lesson explains how to add a total for the sales revenue, and download your document into a spreadsheet so that you can perform complex calculations on the data.

The screenshot shows a web application interface with a sidebar on the left containing navigation options like 'Corporate Documents', 'Personal Documents', 'Inbox Documents', 'Scheduled Documents', 'Create Documents', 'Search', 'Options', 'Logout', and 'Help'. The main content area displays a table titled 'Annual Sales Revenue' for the state of California. The table has columns for the years 1999, 2000, and 2001, each with a sub-column for 'Sales revenue'. The rows are categorized by product lines: Accessories (including Belts, bags, wallets; Hair accessories; Hats, gloves, scarves; Jewelry; Lounge wear; Samples) and Jackets (including Boatwear; Fancy fabric; Outdoor). A 'Lines In List' dropdown menu is visible at the top, currently showing 'Accessories' selected. Buttons for 'Refresh List' and 'Run Query' are also present.

		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,858
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
Jackets	Boatwear	\$10,974	\$6,256	\$37,239
	Fancy fabric	\$8,443	\$15,033	\$17,034
	Outdoor	\$18,953	\$30,560	\$8,344

Return to topic:

Lesson 5

Which Lines Produced the Most Revenue?

In this lesson

- ❑ **Business question**
Which lines produced the most revenue?
- ❑ **Learning objective**
Create a table that displays the total sales revenue and download the data to a spreadsheet for further analysis.
- ❑ **Time**
10 minutes
- ❑ **Finished report**
lesson 5

Objective

In the previous lesson you learned how to convert tables to crosstabs. A crosstab is a good way to organize your data and allow for calculations. In this lesson you learn how to apply a calculation to the crosstab in order to display the total revenue for each product line as well as for all product lines combined. The end result looks like this:

The screenshot shows a web application interface with a sidebar on the left containing navigation options like 'Corporate Documents', 'Personal Documents', 'Inbox Documents', 'Scheduled Documents', 'Create Documents', 'Search', 'Options', 'Logout', and 'Help'. The main content area displays a crosstab titled 'Annual Sales Revenue' for the state of California. The table has columns for the years 1999, 2000, and 2001, and rows for different product categories under 'Accessories'. A 'Sum' row provides totals for each year, and a 'Max' row shows the maximum revenue for each year. The interface also includes a 'Lines In List' dropdown menu with options like 'Accessories', 'City Skirts', 'City Trousers', and 'Dresses', along with 'Refresh List' and 'Run Query' buttons.

		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063.30	\$80,787.30	\$150,223.60
	Hair accessories	\$12,435.80	\$21,192.60	\$11,938.80
	Hats,gloves,scarves	\$89,923.40	\$206,001.10	\$7,857.70
	Jewelry	\$302,352.00	\$705,059.40	\$11,417.70
	Lounge wear	\$18,891.40	\$40,496.40	\$46,862.00
	Samples			\$97,503.50
Sum:		\$489,665.90	\$1,053,536.80	\$325,803.30
Max:		\$302,352.00	\$705,059.40	\$150,223.60
	Boatwear	\$10,973.60	\$6,256.10	\$37,238.90

Break up the Data

Your document shows all of the data in one large block. You would like to break up this block, avoid repetitive information, and make the data easier to analyze. Inserting a break allows you to apply a sum calculation which reveals the total sales revenue for each year and for all product lines.

To apply a break:

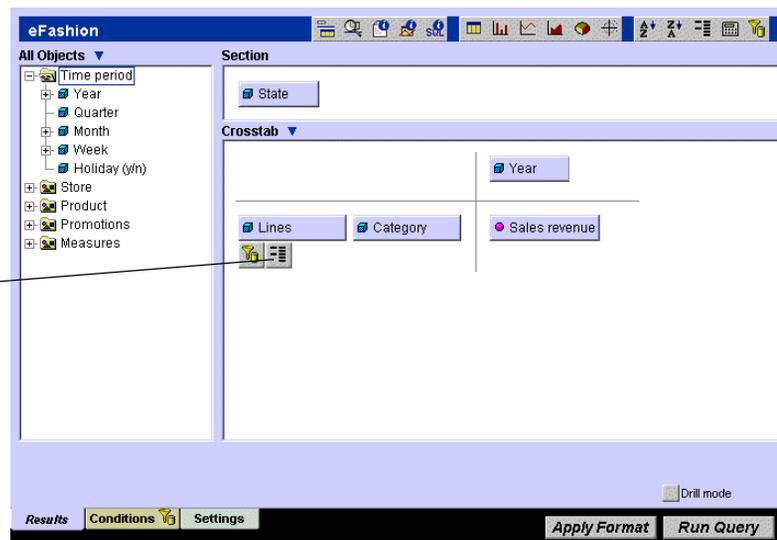
1. Open the document lesson4, from your Personal Documents list.
2. Click Edit to view the Web Panel.
3. Click the Lines object in the Crosstab area.
4. Click the Break button in the toolbar.

The break icon appears on the Lines object.



Break

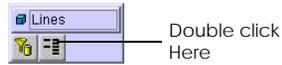
The break icon appears on the Lines object



Select a Break Style

Several options are available for breaks. To select them:

1. Double click the break icon on the Lines object.



The Break Options window appears.



2. Make sure the options Break Footer, and Remove Duplicates are selected, then click OK.
3. Click Apply Format.
Your table is now divided into product lines separated by a blank row.

California		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,868
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
Jackets	Boatwear	\$10,974	\$6,256	\$37,239
	Fancy fabric	\$8,443	\$15,033	\$17,034

Note: For more information on break options, refer to the *WebIntelligence User's Guide*.

Calculate Total Sales Revenue

With the document break applied it is easy to apply a sum calculation to show the total revenue for each product line and a grand total for all product lines combined. To add a calculation:

1. Click Edit to return to the Web Panel.
2. Click the Sales Revenue measure in the Crosstab area.
3. Click the Calculations button in the toolbar.
The calculation icon appears on the Sales Revenue measure.



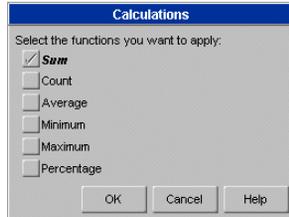
The screenshot shows the eFashion software interface. On the left is the 'All Objects' tree with categories like Time period, Store, Product, and Measures. The main area is a 'Crosstab' view with 'State' in the top row and 'Year' in the right column. The 'Sales revenue' measure is placed in the bottom-right cell. A calculation icon (a small grid with a plus sign) is visible on the 'Sales revenue' measure. A toolbar at the top right contains various icons, with an arrow pointing to the calculation icon and the text 'Click here'. At the bottom, there are buttons for 'Results', 'Conditions', 'Settings', 'Apply Format', and 'Run Query', along with a 'Drill mode' checkbox.

There are several options for calculations available. You want to calculate the total revenue for each year.

4. Double click the calculations icon on the Sales Revenue measure.

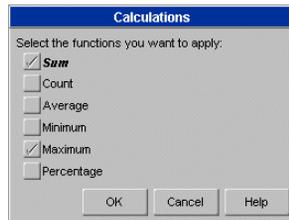


The Calculations window appears.



5. Select Sum and Maximum, and click OK.

The Sum option displays the total sum for each column and the Maximum option displays the highest figure in the column.



6. Click Apply Format.

The result is a subtotal with the highest figure for the column below each product line, and the total of all product lines at the bottom of the table.

The screenshot shows a web application interface with a pivot table titled "Annual Sales Revenue". The table is filtered by "California" and "Accessories". The table displays sales revenue for the years 1999, 2000, and 2001. The "Max." row is highlighted, indicating the highest sales figure for each year.

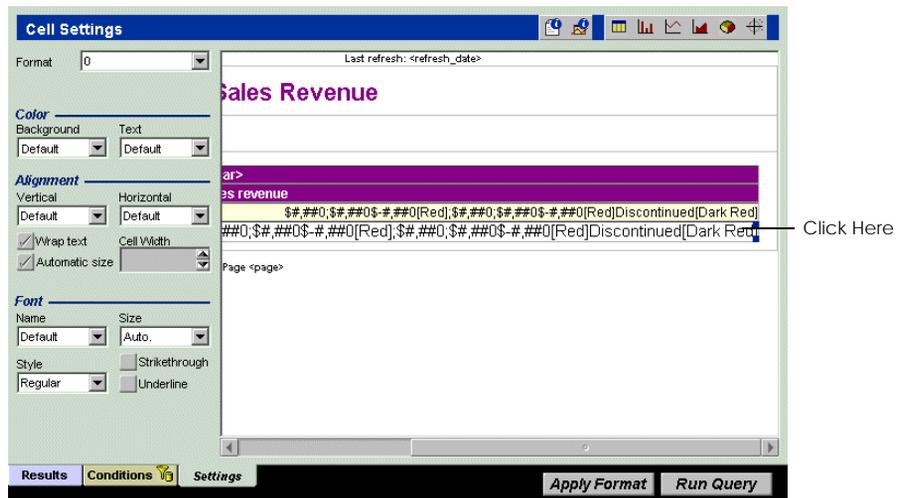
California		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063	\$80,787	\$150,224
	Hair accessories	\$12,436	\$21,193	\$11,939
	Hats,gloves,scarves	\$89,923	\$206,001	\$7,858
	Jewelry	\$302,352	\$705,059	\$11,418
	Lounge wear	\$18,891	\$40,496	\$46,862
	Samples			\$97,504
Sum:		\$489,666	\$1,053,537	\$325,803
Max.:		\$302,352	\$705,059	\$150,224
	Boatwear	\$10,974	\$6,256	\$37,239

Note: If you click Run Query instead of Apply Format, a prompt appears. Select the lines you want to view and click OK.

Format the Calculation

You want to change the way the calculations are displayed. You can display the calculation in many different formats. Since we are calculating a dollar amount, you want the total to appear with a dollar sign and two decimal values.

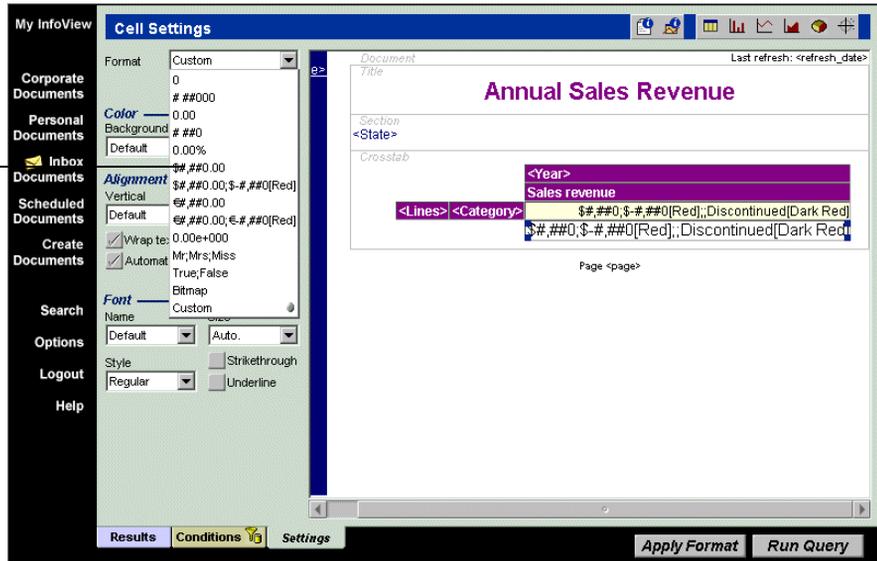
1. Click Edit to view the Web Panel.
2. Click the Settings tab.
3. Click the table cell containing the sum variable.
You may have to scroll to the right to view the end of the table.



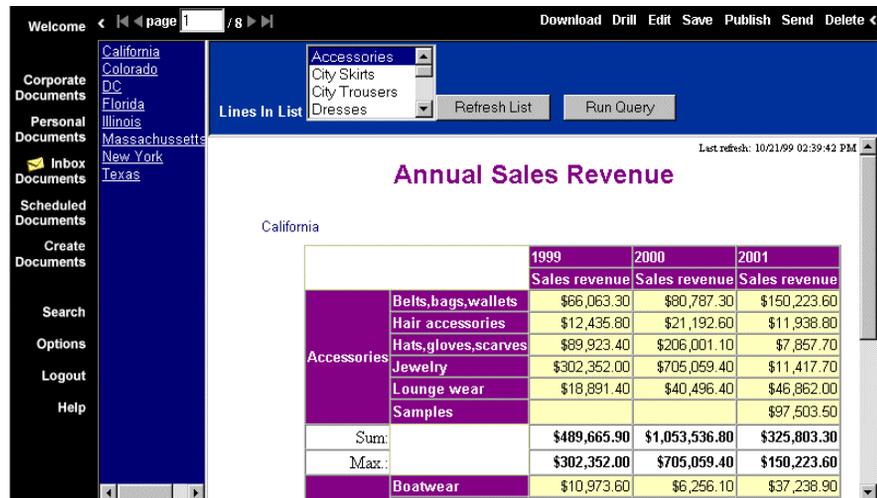
4. From the Font options, select the following:
 - From the Font menu, select Arial
 - From the Size menu, select 12pt
 - From the Style menu, select Bold

- From the Format menu, choose \$#,##0.00.

Choose this option



- Click Apply Format to view the results.



7. Click Save.

Save the document with a new title and document description to the Getting Started Samples category you created in Lesson Two.

Download the Data to a Spreadsheet

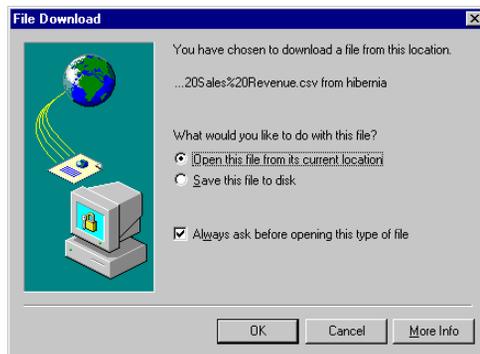
The crosstab you have created is useful for analyzing past product line performance, but you are also responsible for creating the budget for next year based on these figures. Let's download the data from the table, and combine it with other data in a spreadsheet, for example Microsoft Excel, so that you can perform the calculations necessary to create next year's budget.

To download the data into a spreadsheet:

1. Click Download in the menu of the Document Results page.



The File Download dialog box appears.



2. Select *Open this file from it's current location*, and click OK. The data is downloaded into the spreadsheet application. You can now manipulate the data as you normally would with the spreadsheet application.

State	Sales revenue	Lines	Year
California	489665.9	Accessories	1999
California	1053537	Accessories	2000
California	325803.3	Accessories	2001
California	38369.4	Jackets	1999
California	51848.7	Jackets	2000
California	62616.8	Jackets	2001
California	70719.6	Sweaters	1999
California	141920.4	Sweaters	2000
California	290028.7	Sweaters	2001
Colorado	145093.2	Accessories	1999
Colorado	323707.7	Accessories	2000
Colorado	96823.6	Accessories	2001
Colorado	4165.4	Jackets	1999
Colorado	7951.8	Jackets	2000
Colorado	15253.5	Jackets	2001
Colorado	23078.2	Sweaters	1999
Colorado	51288.3	Sweaters	2000
Colorado	82788	Sweaters	2001
DC	230541.2	Accessories	1999
DC	506874	Accessories	2000
DC	104295.3	Accessories	2001

Note: The data loses all of the formatting that you have applied to it in WEBINTELLIGENCE. Refer to the online help of the application for help with formatting the data in the spreadsheet.

The Finished Document

Your finished document is easier to read with product lines separated by the sum and calculations for each product. The next lesson explains how to convert a table to a chart and how to analyze multiple levels of data in one document.

California

		1999	2000	2001
		Sales revenue	Sales revenue	Sales revenue
Accessories	Belts,bags,wallets	\$66,063.30	\$80,787.30	\$150,223.60
	Hair accessories	\$12,435.80	\$21,192.60	\$11,938.80
	Hats,gloves,scarves	\$89,923.40	\$206,001.10	\$7,857.70
	Jewelry	\$302,352.00	\$705,059.40	\$11,417.70
	Lounge wear	\$18,891.40	\$40,496.40	\$46,862.00
	Samples			\$97,503.50
Sum:		\$489,665.90	\$1,053,536.80	\$325,803.30
Max.:		\$302,352.00	\$705,059.40	\$150,223.60
	Boatwear	\$10,973.60	\$6,256.10	\$37,238.90

Lesson 6

How Has Each Product Line Performed?

In this lesson

- ❑ **Business question**
How has each product line performed?
- ❑ **Learning objective**
Change a table to a chart and drill on the chart to analyze the data.
- ❑ **Time**
10 minutes
- ❑ **Finished report**
lesson6

Objective

In this lesson you will use the simple table that you created in Lesson 4, “Limiting the Information Displayed in the Table” on page 83, to build a chart that contains multiple levels of data that are contained in the document and that you can use in WEBINTELLIGENCE drill mode. Viewing a document in drill mode allows you to analyze the data from different angles and on different levels of detail. By starting at a high level of detail and drilling down to more detailed information, you can analyze how different factors, such as season, geography, and product line, affect your revenue.

The screenshot shows a WebIntelligence interface with a sidebar on the left containing navigation options like 'Corporate Documents', 'Personal Documents', 'Inbox Documents', 'Scheduled Documents', 'Create Documents', 'Search', 'Options', 'Logout', and 'Help'. The main area displays a table titled 'Annual Sales Revenue' for the state of California. The table has columns for '01', '02', '03', and '04', each representing a quarter, with sub-headers for 'Sales revenue'. The rows list various jewelry items such as '9cm Gold Brooch', 'Black Pearl Necklace', 'Chain and Pearl Necklace', 'Diamond Pendant Earrings', 'Diamond Star Earrings', 'Double Ball and Chain Necklace', 'E.Watch', 'Goldset Pearl Necklace', 'Grooved Nickel Bracelet', 'Jet Pearl Bracelet', and 'Jet Pearl Choker'. The 'Jet Pearl Choker' row shows sales of \$18,590 in Q1, \$23,850 in Q2, \$9,739 in Q3, and \$169 in Q4.

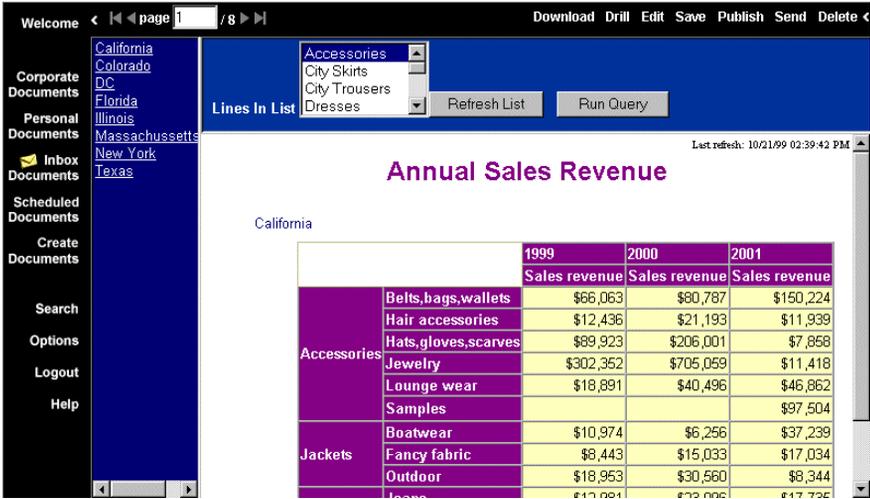
California				
	01 <a>▲	02 <a>▲	03 <a>▲	04 <a>▲
	Sales revenue	Sales revenue	Sales revenue	Sales revenue
9cm Gold Brooch <a>▲	\$297	\$316		
Black Pearl Necklace <a>▲	\$667			
Chain and Pearl Necklace <a>▲			\$79	
Diamond Pendant Earrings <a>▲	\$13,789	\$9,585	\$1,020	
Diamond Star Earrings <a>▲			\$79	
Double Ball and Chain Necklace <a>▲	\$796	\$24,610	\$4,664	
E.Watch <a>▲	\$172,169	\$202,923	\$23,030	
Goldset Pearl Necklace <a>▲	\$691		\$227	
Grooved Nickel Bracelet <a>▲	\$11,744	\$3,110	\$2,300	
Jet Pearl Bracelet <a>▲	\$3,649	\$5,126	\$3,202	
Jet Pearl Choker <a>▲	\$18,590	\$23,850	\$9,739	\$169

Change the Table to a Chart

The crosstab document you created in Lesson 4 shows the sales revenue for each product lines you choose when you run the query. Changing this table into a chart allows you to view a graphic summary of the performance of the product lines. This helps you better analyze sales performance and allows you to see at a glance which product lines are performing well and not so well.

Creating a chart

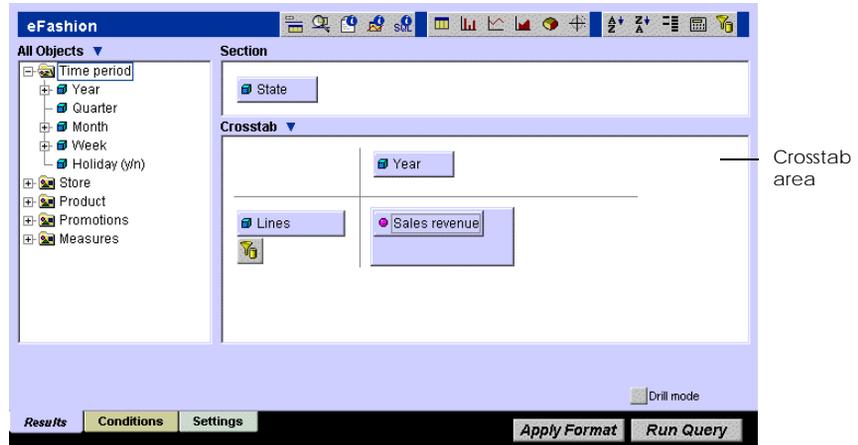
1. Open the document you created in lesson4, from your Personal Documents list.
The table has more detail than you need for the chart, so first remove the Category data.



2. Click Edit to return to the Web Panel.

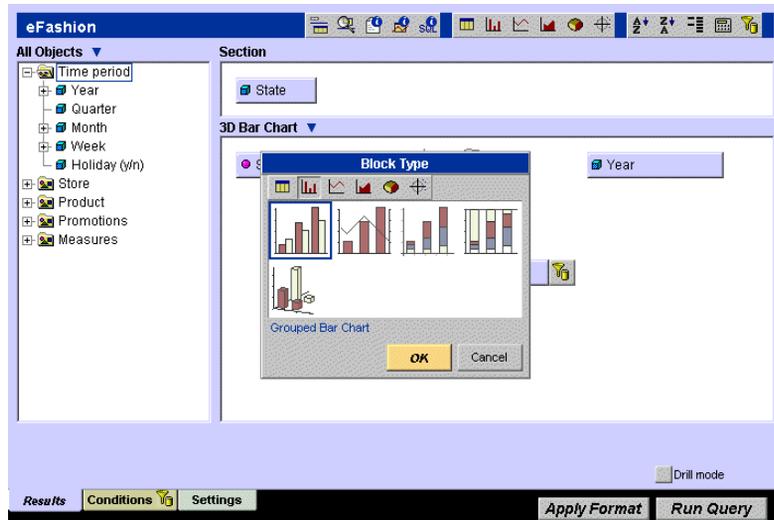
3. Click and drag the Category object from the Crosstab area to the All Objects area.

The Crosstab area looks like this:

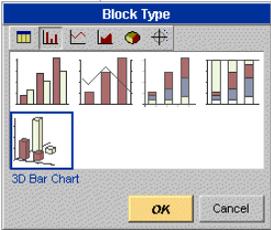


Bar Charts

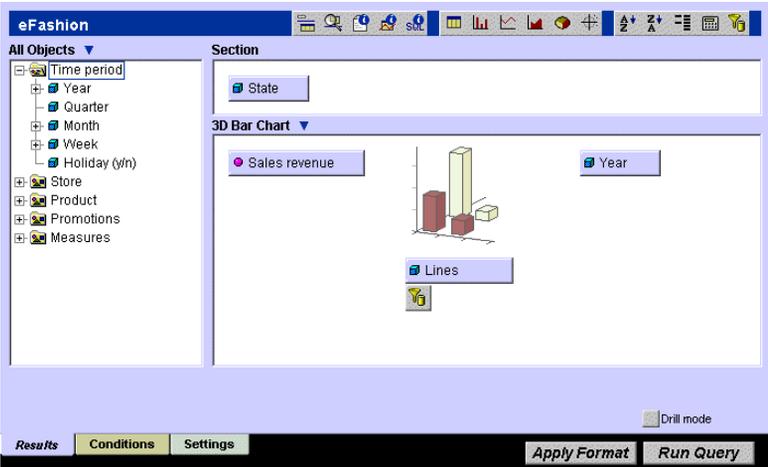
4. Click the Bar Charts button on the Web Panel toolbar. The Block Type window appears.



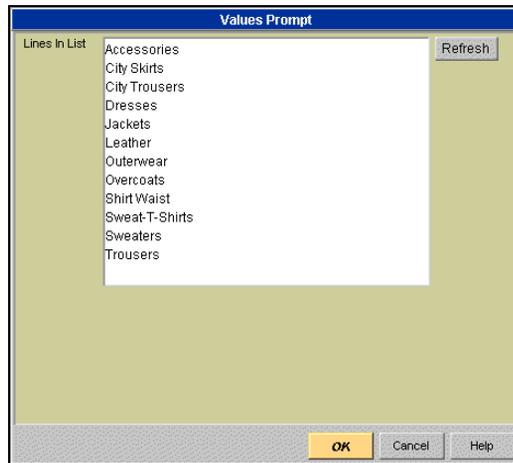
5. Select the 3D Bar Chart option.



6. Click OK.
The data objects display on a chart in the Block Panel and the title of the Block Panel changes to 3D Bar Chart.



7. Click Run Query.
The Values Prompt dialog box appears.



8. Select the lines Accessories, Dresses, and Sweaters and click OK.
The data displays in a 3D bar chart. Notice that the chart is too large for the page. The next section explains how to format the chart.



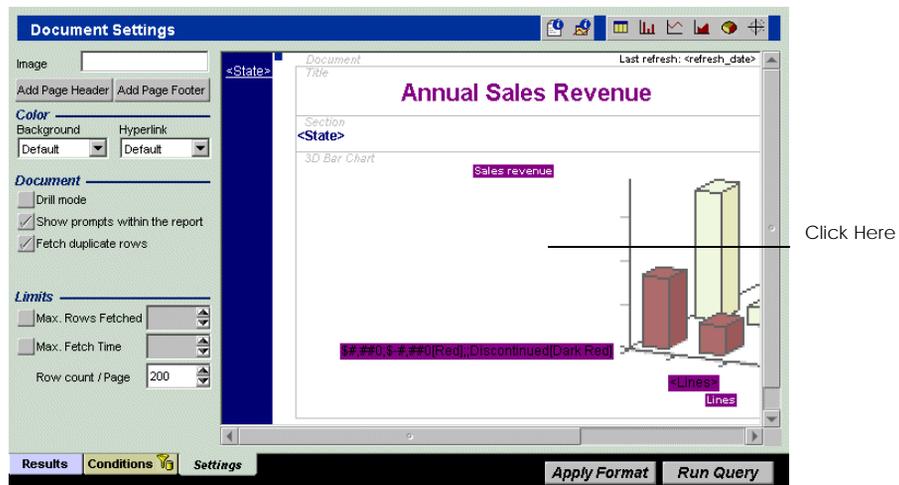
Note: The Values Prompt dialog box appears each time you click Run Query.

Format the Chart

Now that you have converted the simple data table into a chart, you need to format the chart to improve the display of the information. For example, you want to fit the chart on one page to avoid having to scroll through.

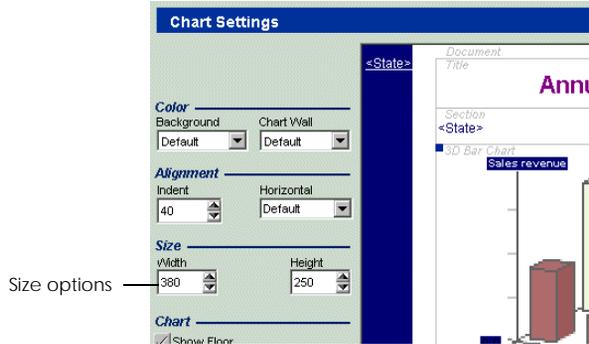
Make the Chart Fit on the Page

1. Click Edit to return to the Web Panel.
2. Click the Settings tab.
3. Click in the 3D Bar Chart area.
The Chart Settings options appear.

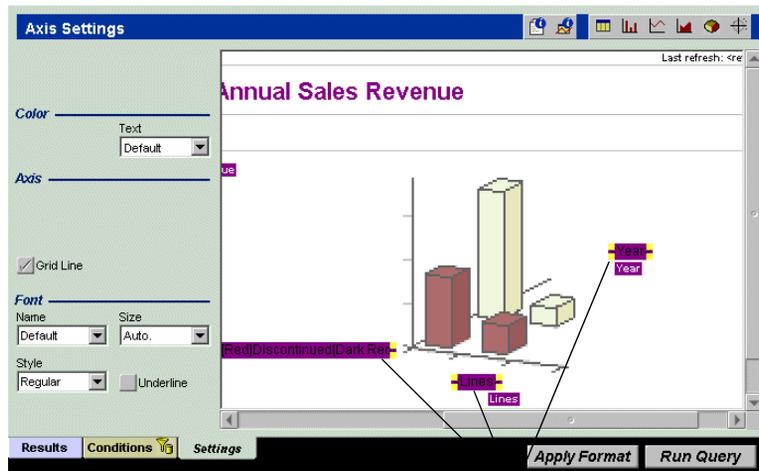


Note: You may have to scroll to the right to view the whole chart within the Settings tab.

4. In the Size options, enter the following:
- width = 380
 - height = 250



5. Select the title of each axis on the chart.
You may have to scroll right to view all of the axis titles.



Select the chart titles

6. From the Font options, select the following:
- From the Font menu, select Arial
 - From the Size menu, select 12pt
 - From the Style menu, select Regular

7. Click Apply Format to view the results.

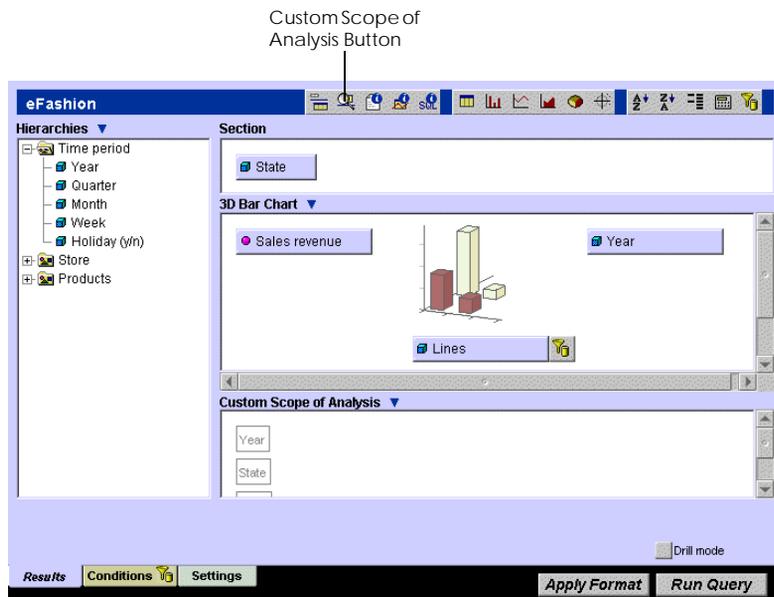


Note: For detailed descriptions of all available chart types and formatting capabilities, refer to the *WebIntelligence User's Guide*.

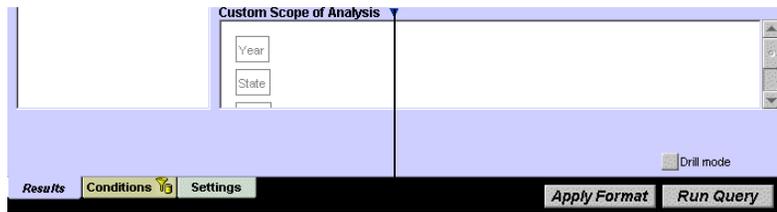
Make the Chart Drillable

You want to provide your product managers with all of the information they may need to analyze the progress of their lines. If you include all this information in one chart, it may be difficult to read. Instead, you will create a drillable document, which provides several levels of information without displaying all of the data at once.

1. Click Edit to return to the Web Panel.
2. Click the Custom Scope of Analysis button on the toolbar. The Analysis Panel appears below the Block Panel.

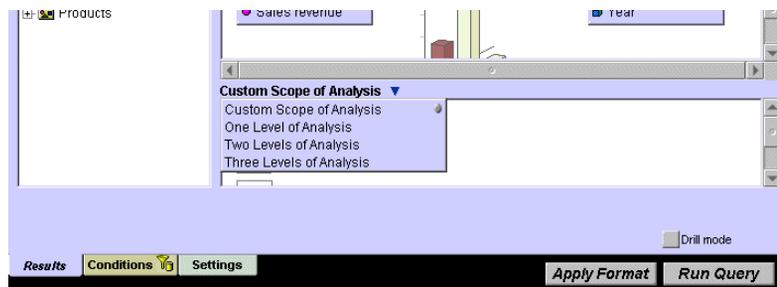


- Click the arrow beside Custom Scope of Analysis to open a menu.



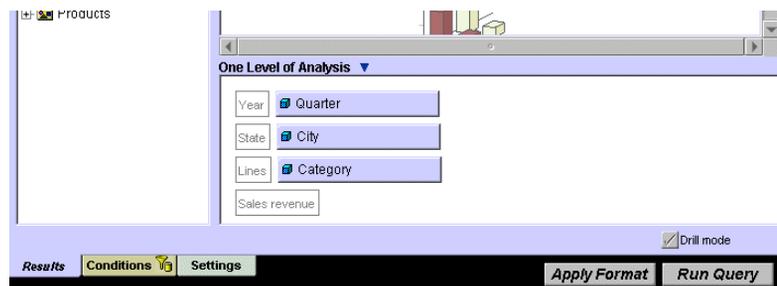
Click here

The drill options menu appears.



- Select One Level of Analysis.

This option allows you to drill down to one level of detail. The objects you can drill appear in the Analysis area.



- Click Run Query.

The Value Prompts dialog box appears.

6. Select the lines Accessories, Dresses, and Sweaters and click OK.



7. Click Save.

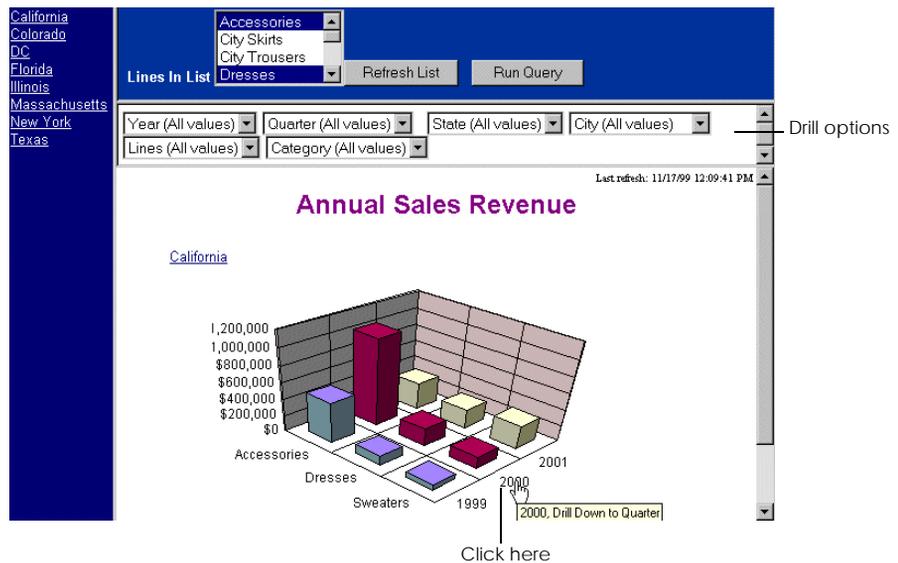
Save the document with a new title document description to the Getting Started Samples category you created in Lesson Two.

Analyze the information

You now have a drillable document with multiple layers of data that are stored within the document. You can choose to view a particular slice of data at a time to display the factors that impact the revenue of your product line. You can tell that the document is drillable because the drill options appear above the chart in the document as illustrated below. Also, when you pass the cursor over the chart the cursor changes on the drillable elements.

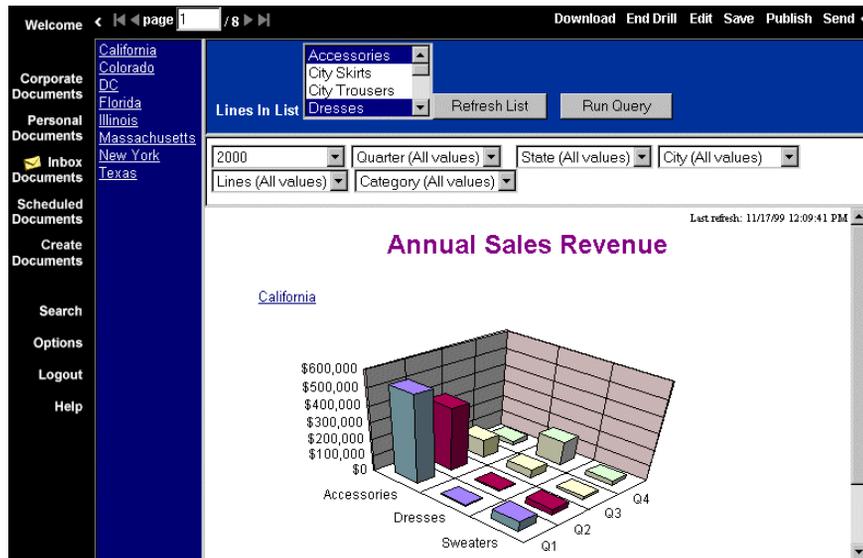
When you look at the chart, you will notice that the revenue for Dresses and Sweaters steadily increased, while Accessories dropped drastically from 2000 to 2001. Let's try to find out why. To do this we will start by viewing the year 2000 by quarter to see if the problem occurred at a specific time of year.

1. Place your cursor over 2000 on the chart axis.
You notice that the cursor changes. This indicates that element is drillable.
2. Click on 2000.

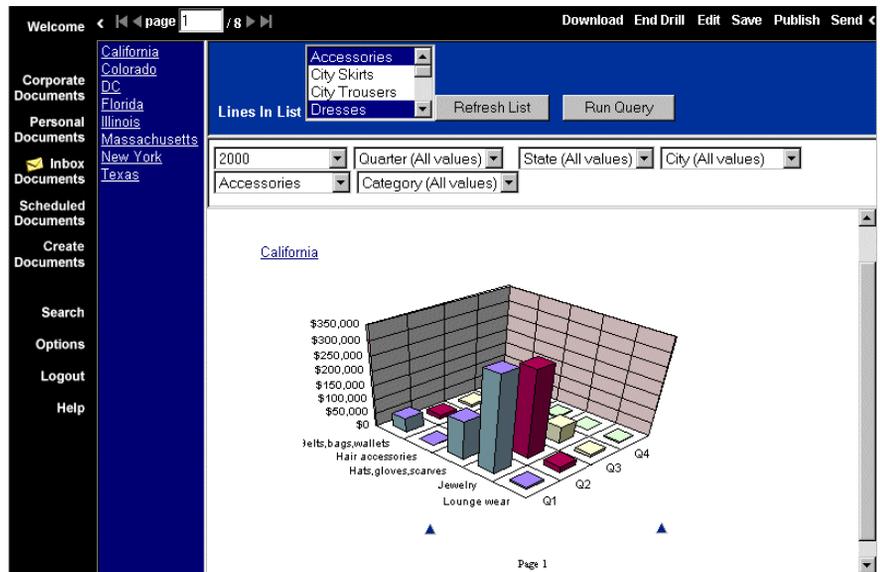


The chart data is updated to show the results for each quarter in 2000. Here you see that Accessories did very well in the Q1 and Q2, but there was a steep drop in Q3, followed by a further drop in Q4. What happened in Q3?

Let's look more closely at the Accessories product line. If you hold your cursor over accessories on the chart axis you will see that the next level down is category. Let's see whether a specific category is responsible for the sharp drop in revenue.



- Click on Accessories on the chart axis to view the categories within accessories.



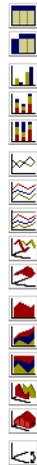
From this view we can see that Jewelry, the top selling category in Q1 and Q2, went into a steep decline over the second half of the year. You want to analyze the jewelry line to find out the what caused the sharp decline in revenue, but you want to see the exact figures for the individual items. To do this, let's change the chart to a crosstab and drill on the data in the table.

To change the chart to a crosstab:

1. Click the small white arrow to the right of Delete in the Document Results menu.



The chart menu bar appears.



2. Click the Turn to crosstab icon.



The chart converts to a crosstab and displays the exact figures for each product in the Accessories line.

Annual Sales Revenue

California

	Q1 [▲]	Q2 [▲]	Q3 [▲]	Q4 [▲]
	Sales revenue	Sales revenue	Sales revenue	Sales revenue
Belts,bags,wallets [▲]	\$49,126	\$14,892	\$9,499	\$7,270
Hair accessories [▲]	\$1,054	\$199	\$7,205	\$12,735
Hats,gloves,scarves [▲]	\$135,788	\$41,028	\$24,753	\$4,432
Jewelry [▲]	\$335,167	\$308,151	\$60,877	\$865
Lounge wear [▲]	\$7,037	\$20,754	\$9,244	\$3,461

Page 1

The arrow points upward, indicating that this is the lowest level of detail in the document.

Now let's find out where the problem lies in the Jewelry line.

- Click on Jewelry in the crosstab. A Values Prompt appears.



- Select Accessories, Dresses, and Sweaters.
- Click Run Query.

Annual Sales Revenue				
California				
	Q1 Δ	Q2 Δ	Q3 Δ	Q4 Δ
	Sales revenue	Sales revenue	Sales revenue	Sales revenue
9cm Gold Branch Δ	\$297	\$316		
Black Pearl Necklace Δ	\$667			
Chain and Pearl Necklace Δ			\$79	
Diamond Pendant Earrings Δ	\$13,789	\$9,585	\$1,020	
Diamond Star Earrings Δ			\$79	
Double Ball and Chain Necklace Δ	\$796	\$24,610	\$4,664	
E-Watch Δ	\$172,169	\$202,923	\$23,030	
Goldset Pearl Necklace Δ	\$691		\$227	
Grooved Nickel Bracelet Δ	\$11,744	\$3,110	\$2,300	

After analyzing the data in the crosstab, it is clear that the problem lies with the E-Watch line. Although this product sold extremely well in Q1 and Q2, there was a sharp decrease in sales in Q3 which continued through Q4.

Note: This might be a good time to send this document to the product manager for accessories to ask why the E-Watch lost so much revenue. To review the steps for sending a document, refer to “Send the Document to Another User” on page 34.

The Finished Document

You have created a well-organized document. Although it contains a chart with a lot of information it is manageable and easy to use. In the next lesson you learn how to send this document to your product managers so that they can plan better for next year by analyzing how their product performed this year.

My InfoView < << page 1 / 7 >> Download End Drill Edit Save Publish Send

California
 Corporate Documents Colorado
 DC
 Personal Documents Florida
 Illinois
 New York
 Documents Texas
 Scheduled Documents
 Create Documents
 Search
 Options
 Logout
 Help

Accessories
 City Skirts
 City Trousers
 Dresses

Lines In List Refresh List Run Query

2000 Quarter (All values) State (All values) City (All values)
 Accessories Jewelry SKU desc (All values)

Last refresh: 2/1/00 04:19:29 PM

Annual Sales Revenue

California

	Q1	Q2	Q3	Q4
	Sales revenue	Sales revenue	Sales revenue	Sales revenue
9cm Gold Brooch	\$297	\$316		
Black Pearl Necklace	\$667			
Chain and Pearl Necklace			\$79	
Diamond Pendant Earrings	\$13,789	\$9,585	\$1,020	
Diamond Star Earrings			\$79	
Double Ball and Chain Necklace	\$796	\$24,610	\$4,664	
F-Watch	\$172,169	\$202,923	\$23,030	
Goldset Pearl Necklace	\$691		\$227	
Grooved Nickel Bracelet	\$11,744	\$3,110	\$2,300	
Jet Pearl Bracelet	\$3,649	\$5,126	\$3,202	
Jet Pearl Choker	\$18,590	\$23,850	\$9,739	\$169

Appendix A

Installing the Tutorial Sample Documents

In this appendix

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- **Copy the Sample Files** **138**

Overview

This appendix explains how to install the sample documents necessary to follow this tutorial. This procedure is intended for the systems administrator and requires the use of SUPERVISOR and INFOVIEW.

Before You Begin

Before you copy the necessary documents, you must create a user profile in SUPERVISOR with the user name Student. For instructions on how to create a user profile with SUPERVISOR, refer to the *Supervisor's Guide*.

The Student user should have the rights to all WEBINTELLIGENCE functions, as well as the right to view and refresh BUSINESSOBJECTS documents.

Copy the Sample Files

1. Locate the demo documents. You can find the necessary demo documents in two places:
 - WebITutorial folder on the product CD
 - WebI_Getting_Started folder on the Documentation CD

Note: If you do not have access to either of these cd's, contact your system administrator.

2. Select the following six documents.
 - lesson1.wqy
 - lesson2.wqy
 - lesson3.wqy
 - lesson4.wqy
 - lesson5.wqy
 - lesson6.wqy

3. Copy the documents to the student user folder on the server, located by default at:

C:\Program Files\Business Objects\server\WebIntelligence 2.x
\storage\user\student

These documents will now appear in the Personal Documents list when you log into INFOVIEW as Student.

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